Management Development Programme



February 12-16, 2018 MDI Campus, Gurugram



Why You Should Attend?

The corporate landscape in India and globally has changed significantly on account of numerous corporate scandals by people at the top. This has been a collaborative activity, rather than an individual effort, including financial experts - auditors, accountants, investment bankers, credit rating agencies, securities firms, and banks. These fraudulent practices are a serious, costly, and growing epidemic for business and government and in particular for shareholders, and therefore call for immediate attention for sound corporate governance.

Those entrusted with governance i.e. the Board of Directors and the Audit Committee are being made responsible for the prevention and detection of frauds. Therefore, Managers are not only expected to be result oriented but also ethical corporate leaders. Their role as Global Executives in fraud prevention and management and ensuring better governance for minority shareholders becomes highly relevant in this context.

The present programme aims to examine the hinges of corporate governance practices, the "financial hazards" by corporate and how they inevitably result in financial and corporate blowups and erode the shareholders' value, and the role of Independent Directors who are supposed to bring objectivity to the oversight function of the board and improve its effectiveness. This program meets the requirements of managers in different functional areas who would like to be well versed with the practical nuances of corporate governance for global interface.

Contents

- Understanding and Analysis of Financial Health of Business
 - Financial Statements & their Managerial Application
 - Use of Financial Ratios as Key indicators
- Corporate Board Management
 - Board Composition & Process
 - Role of Independent Directors
 - Audit Committees
 - Whistle blower Mechanism
- Corporate Governance Modeling & Regulation
 - Corporate Governance models
 - Companies Act, 2013, Clause 49 & SOX compliance
 - Corporate Ethics
- Corporate Frauds
 - Types of Financial hazards
 - Impact on Shareholders' value
 - How to prevent manipulative practices?
- Contemporary Issues
 - Reforms in Financial Markets
 - Tax Evasion and Governance
 - Governance rating and shareholders' value

Faculty

Core faculty of Management Development Institute along with executives from the industry would facilitate discussions and share their valuable experience.

Methodology

Class presentations, interactive discussions, formal lecture sessions, case studies, computer exercises and simulations would comprise the methodology of the programme. Both the conceptual and practical side of the subject will be stressed upon to enhance the required skills.

For Whom

- Managers at middle level who need to have an orientation in corporate governance for professional growth.
- Mangers at senior level who aim to be a part of the board decision-making and global leaders.

Past programmes have been attended by professionals in diverse fields, including corporate planning, manufacturing, marketing and sales, HRD and finance.

Venue and Duration

The programme is scheduled during February 12-16, 2018 on residential basis at MDI Campus, Mehrauli Road, Sukrali, Gurgaon. Accommodation for participants would be available at MDI campus from the noon of February 11, 2018 to the forenoon of February 17, 2018.

Discount Policy

With a view to our long term relationship with your esteemed organization, we are pleased to introduce the discount policy in a particular programme. The discount will be observed in the following conditions:

- 1. 10% Discount against 3-5 nominations
- 2. 20% Discount against more than 5 nominations

Registration & Fees

Participants should be nominated by their organizations. The enclosed nomination form should be completed and returned with all the details.

The fee of the program is **Rs. 55,000/- (Rupees Fifty Five Thousand only)** per participant which includes professional fee and all charges for lodging and boarding and supply of course materials. **GST as applicable will be charged extra in addition to the programme fee.** Payment should be made by a crossed Demand Draft/Cheque/NEFT/RTGS in favour of "Management Development Institute, Gurgaon (Haryana)", and send to the Chief Administrative Officer (Programmes), Management Development Institute, Sukhrali, Mehrauli Road, Sector-17, Gurgaon 122001, Haryana, INDIA.

Important Dates

The last date for receipt of nominations is January 29, 2018. The last date for withdrawal of nominations is January 31, 2018. Any withdrawal received after this date will be subject to deduction as per the Institute's rules. However, substitution may be permitted.

Nominating organizations are advised to await confirmation of acceptance of nominations(s) before sending the participants to the programme venue.

Enquiry

For any Additional information / enquiry, please write to:

Chief Administrative Officer (Programmes),

Management Development Institute,

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Programme Director

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Dr. Sandeep Goel is in the area of Finance at MDI, Gurgaon. He has more than 20 years industry and academic experience. He is a Management Trainer and Consultant to organizations like Bata, TIL, Ester Industries, BEL, LIC, Jindal, and ONGC. He has delivered and conducted over 100 Programs, namely Finance for Non-Finance Executives, Independent Directors, Enhancing Financial Skills Using Excel and Faculty Development in International Business. He has executed a number of Consultancy assignments; the major ones include Financial Management of BATA, Accounting Application for SAP Professionals of Ester Industries and Financial Leadership of TIL.

He holds double doctorate in Finance and in Accounting from Faculty of Management Studies (FMS), University of Delhi. He did his Hons. in Commerce from Shri Ram College of Commerce, University of Delhi. He got his Master's degree with specialization in Finance from Delhi School of Economics, University of Delhi. His areas of teaching and research interests are Financial Reporting and Analysis, Management Accounting and Control, Corporate Finance, Corporate Governance and Earnings Management. He has 8 books to his credit and more than 50 noteworthy articles in national and international journals of repute. He has been the Financial Columnist to 'Purchase' (A Publication of Indian Purchase.com). His areas of teaching and research interests are Financial Reporting and Analysis, Management Accounting and Control, Corporate Finance, Corporate Governance and Earnings Management.



The Management Development Institute (MDI) was established in 1973 with the active support of IFCI following an initial grant received from KFW West Germany. The Institute soon established itself as one of the earliest centers for continuing education in India.

As an endorsement of its front runner position in the field of Post Graduate Education in Management in India, MDI's PGPM (a twoyear full time MBA equivalent program) has been awarded "A" Grade by the National Board of Accreditation of All India Council for Technical Education (AICTE). Various surveys have ranked MDI among the top B-schools of the Country. The MDI is the first Indian B-school with Global accreditation AMBA-Association of MBAs, UK. The education programs comprise of two-year fulltime PGPM, PGP- HR, PGP-IM, 15-month Executive PGDBM, threeyear Executive Management Program, Doctoral level FPM I EFPM, Post Graduate Program in Energy Management, and PG Diploma in Public Policy and Management. In addition to its academic programs, MDI has been a pioneer as well as a market leader in the area of continuing education in management. With over 43 years in this field, MDI conducts nearly 200 weeks of intensive short-term training programs each year, aimed at executives and managers from industry Over 3000 managers participate in these programs each year. These include open programs, as well as customized organization specific training modules. The approach integrates latest knowledge with best practices through integrated business school activities enabling organizations in pursuit of excellence'.

MDI offers consulting services in the different functional areas of management. The driving force at MDI is a dedicated team of distinguished faculty who has extensive experience and expertise in diverse fields. Over the years, there has been distinctive shift in emphasis from helping design and implement policies, systems and processes in functional domains to cross-functional domains. The institute is recognized by the industry (public and private). Central and State governments, and NGOs and is known for providing quality services to its clients. MDI always strives to provide high quality, cost-effective and timely services to the clients. It has remained contemporary through its primary focus on research, adapting to change and developing innovative strategies to facilitate the process of change in the dynamic business environment. The institute's clients say that it has been able to add value to them by bringing in a strong cross-functional emphasis in their approach to carry out business.

As part of its strong research focus, MDI supports the following research initiatives:

Centre for Supply Chain Management

Centre for Excellence in Information Management

Centre for Entrepreneurship

Centre for Transformational Leadership

Centre for Corporate Governance

Centre for Responsible Business

Centre for Positive Scholarship

MDI maintains high level of academic excellence in management. It has over 80 full-time faculties who have several years of

experience having worked at senior positions in the industry. The faculty is thus able to deliver a healthy mix of practical insights and academic rigor in the classroom. MDI also has strong links with leading international B-schools. This aids in delivering a globalized management curriculum. As part of the global initiatives, student and faculty exchanges go on regularly. Joint research projects are also undertaken. Above all, MDI has a well developed state-of-theart infrastructure, which includes a library with a collection of over 60,000 volumes, and online access to international journals, a computer center with over 500 PCs, air conditioned lecture halls and syndicate rooms, besides a host of other recreational facilities.

MDI's International Partners

MDI has active linkages with McGill University Canada, University of Waterloo, Waterloo, School of Public Policy, George Mason University USA, University of Connecticut, USA, Cambridge College, Massachusetts. USA, DeGroote School of Business, McMaster University Canada, Robert H. Smith School of Business, University of Maryland, USA, Marquette University Wisconsin. USA, Bentley College, USA, The University of North Carolina, Kenan-Flagler Business School, Chapel Hill, USA, North Carolina State University Raleigh, North Carolina, USA, ESCP-EAP, France, EOHEC Business School, France, The Institute d'Etudes Politiques de Paris (Sciences-Po), IAEAix-en Provence, France, Total Professors Association (TPA). Paris, Grenoble Ecole de Management, Grenoble, Bergische Universitat Wuppertal, Wuppertal. HHL Leipzig Graduate School of Management, Leipzig, International University in Germany, Bruchsal. European Business School - Oestrich-Winkel, Frankfurt School of Finance & Management. Frankfurt, Vienna University of Eco. & Business Administration, Austria, Copenhagen Business School, Denmark, Aarhus School of Business, Denmark, Solvay Business School, Brussels, The Faculty of Applied Economics, University of Antwerp. Belgium, BI Norwegian School of Management, Norway, Unlversua Carlo Cattaneo. (LIUC), Italy, Bocconi University Milano, Warsaw School of Economics. Poland, Graduate School of Business Economics, Higher School of International Commerce and Finance (WSHiFM), Warsaw, Middlesex University London, UK, School of Management, Asian Institute of Technology, Thailand, Queensland University of Technology Brisbane, University of the Free State. Bloemfontein, University of Otago, Dunedin, Leon Recanati Graduate School of Business Administration, LAHAV Executive Education Centre, Faculty of Management, Tel-Aviv University, Tel-Aviv, Israel, University of Tampere, Finland, Lahore University of Management Sciences (WMS), Pakistan, RSM Erasmus University Rotterdam, Athens University of Economics and Business, Athens, Moscow International Higher Business School "MIRBIS", Moscow, Huazhong University of Science and Technology (RUST), School of Management, China. These linkages operate in the domains of exchange of students, faculty and knowledge. Some executive education programs are co-designed and delivered along with our partners. MDI now has developed a new niche market for foreign institutions in conducting international executive development programs at MDl campus.



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