

Management  
Development  
Programme

## Partnership for Sustainable Development

February 11 – 13, 2010

MDI Campus, Gurgaon



MANAGEMENT  
DEVELOPMENT  
INSTITUTE

## Why You Should Attend?

The attention of the world is focused on several challenges of sustainable development- poverty alleviation, depletion of natural resources, the threats from climate change, growing pressures on natural resources and conflicts. At the same time, there is realization that these challenges can not be dealt with by singular actors and there is need for partnerships at various levels.

This programme enables participants to identify potential areas and strategies for fostering partnership for sustainable development. The programme gives participants an opportunity to partner with donors, scholars and development practitioners on areas of common interest.

## Contents

This programme will aim at building management competencies in the following areas:

1. "Our Common Future" : From Brundtland to Millennium Development Goals
2. Rationale for Partnership in SD
3. Strategies for Sustainable Partnership
4. Emerging Challenges and Opportunities

## Faculty

Dr. Avanish Kumar & Dr. Vishal Narain

## Methodology

The methodology will consist of collective sharing and learning-drawing on experiences of NGOs, Government, Donors and private sector from the field, project implementation and policy making.

## For Whom

Development Planners, NGOs, Executives engaged in CSR and Research Scholars.

## Venue & Duration

The program is scheduled during February 11 – 13, 2010 **on residential basis** at MDI Campus, Secor-17, Gurgaon. Accommodation for participants would be available at MDI Campus from the noon of February 10, 2010 to the noon of February 14, 2010.

## Registration & Fee

Participants should be nominated by their organizations. The enclosed nomination form should be completed and returned with all the details.

The fee for the program is Rs.27,500 (Rupees Twenty Seven Thousand Five Hundred Only) per participant which includes professional fee & all charges for lodging and boarding and supply of course material. Payment should be made by a crossed demand draft/cheque in favour of "**Management Development Institute, Gurgaon (Haryana)**", and sent to the Chief Administrative Officer (Programmes), Management Development Institute, Post Box No. 60, Mehrauli Road, Sector 17, Gurgaon 122007-02, Haryana, INDIA.

## Last Date

The last date for receipt of nominations is February 3, 2010 and the last date for withdrawal of nominations is February 5, 2010. Any withdrawal received after this date will be subject to deduction as per the Institute's rules. However, substitution may be permitted.

**Nominating Organizations are advised to await confirmation of acceptance of nomination(s) before sending the participants to the programme venue.**

## Enquiry

For any Additional information / enquiry, please write to:

Chief Administrative Officer (Programmes),  
Management Development Institute,  
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## Campus

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## Programme Directors

### Dr. Avanish Kumar

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**Avanish Kumar** received his Ph.D. in Anthropology from University of Delhi, Delhi. Before he joined as Associate Professor in Management Development Institute, Gurgaon he worked at TERI University & Development Alternatives, Delhi.

Dr. Kumar is a development anthropologist with considerable experience in applied policy research, capacity building of CSOs and Civil Servants. He has more than fifteen years of experience of working with civil society organizations and applied education institutes/universities in India. He was responsible for conceptualizing, designing and leading the implementation of Poorest Areas Civil Society Programme of DFID India. He has vast experience in designing, assessment and capacity development for inclusive development and growth for Asia Pacific Programme Capacity 21 (UNDP), State of Environment-South Asia (UNEP). His experience also includes the designing of Process Monitoring System for World Food Programme, India, and Monitoring, Evaluation, Assessment and Learning System in PACS. He has worked on Resettlement and Rehabilitation assessment programme (NTPC Resettlement Programme in UP&MP) for World Bank & (Reconstruction and Resettlement in Orissa) for Care India. He has done technical evaluation and development of proposal for more than 80 projects. He works on common concerns, common challenges and common endeavors for better utilization and management of public systems in India. He has extensive experience of working with the marginalized and NGOs in the poorest areas, especially in Jharkhand, Madhya Pradesh, Himachal Pradesh, Rajasthan, Orissa and Uttar Pradesh. He is very familiar with the Government and donor policies and practices. His work focuses on collective action, social cohesion, and sustainable development.

### Dr. Vishal Narain

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**Vishal Narain** is an Associate Professor at the School of Public Policy and Governance, Management Development Institute, Gurgaon, India. He holds a PhD from Wageningen University, the Netherlands.

Dr. Narain's academic interests are in the analysis of public policy processes and institutions and the management of natural resources. He has been researching the subjects of water policy and institutions, irrigation management reform and periurban issues. He has authored a book titled "Institutions, technology and water control: water users' associations and irrigation management reform in two large-scale systems in India (Orient Longman, 2003)". He has also been a lead author for a chapter on Vulnerability and Human Well-being for GEO, (Global Environment Outlook) - 4, the flagship publication of the United Nations Environment Programme. His research has been published in international refereed journals like Water Policy, Water International and Environment & Urbanization.

Since his days at IRMA, he has had an interest in rural development issues. Vishal does ethnographic research, observing closely the rural people and their livelihoods. Prior to joining MDI, he taught at the TERI University in New Delhi. He has been closely involved with the production of GEO- The Global Environment Outlook- the flagship publication of the United Nations Environment Programme since its inception. More lately, he has completed consultancy assignments for the International Water Management Institute, Colombo, the STEPS Center, University of Sussex, U.K. and SaciWATeRs, the South Asian Consortium on Inter-Disciplinary Water Resources Studies, Hyderabad.

## About MDI

The Management Development Institute (MDI) was established in 1973 with the active support of IFCI following an initial grant received from KFW, West Germany. The Institute soon established itself as one of the earliest centers for continuing education in India.

As an endorsement of its front runner position in the field of post graduate education in management in India, MDI's PGPM (a two-year full time MBA equivalent program) has been awarded "A" Grade by the National Board of Accreditation of All India Council for Technical Education (AICTE). Various surveys have ranked MDI among the top B-Schools of the Country. The education programs comprise of two-year full-time PGPM, PGP-HR, PGP-IM, 15-month Executive PGDBM, three-year Executive Management Program, Doctoral level FPM / EFPM, Post Graduate Program in Energy Management, and PG Diploma in Public Policy and Management. In addition to its academic programs, MDI has been a pioneer as well as a market leader in the area of continuing education in management. With over 35 years in this field, MDI conducts nearly 200 weeks of intensive short-term training programs each year, aimed at executives and managers from industry. Over 3000 managers participate in these programs each year. These include open programs, as well as customized organization specific training modules. The approach integrates latest knowledge with best practices through integrated business school activities enabling organizations in 'pursuit of excellence'.

MDI offers consulting services in the different functional areas of management. The driving force at MDI is a dedicated team of distinguished faculty who have extensive experience and expertise in diverse fields. Over the years, there has been distinctive shift in emphasis from helping design and implement policies, systems and processes in functional domains to cross-functional domains. The institute is recognized by the industry (public and private), Central and State governments, and NGOs and is known for providing quality services to its clients. MDI always strives to provide high quality, cost-effective and timely services to the clients. It has remained contemporary through its primary focus on research, adapting to change and developing innovative strategies to facilitate the process of change in the dynamic business environment. The institute's clients say that it has been able to add value to them by bringing in a strong cross-functional emphasis in their approach to carry out business.

As part of its strong research focus, MDI supports the following research initiatives:

- Centre for Supply Chain Management
- Centre for Excellence in Information Management
- Centre for Entrepreneurship
- Centre for Transformational Leadership
- Centre for Corporate Governance

MDI maintains high level of academic excellence in management. It has over 80 full-time faculty who have several years of experience having worked at senior positions in the industry. The faculty is thus able to deliver a healthy mix of practical insights and academic rigor in the classroom.

MDI also has strong links with leading international B-schools, which aids in delivering a globalized management curriculum. As part of the global initiatives, student and faculty exchanges go on regularly. Joint research projects are also undertaken.

Above all, MDI has a well developed state-of-the-art infrastructure, which includes a library with a collection of over 60,000 volumes, and online access to international journals, a computer center with over 500 PCs, air-conditioned lecture halls and syndicate rooms, besides a host of other recreational facilities.

### MDI's International Partners

MDI has active linkages with McGill University, Canada, University of Waterloo, Waterloo, School of Public Policy, George Mason University, USA, University of Connecticut, USA, Cambridge College, Massachusetts, USA, DeGroote School of Business, McMaster University, Canada, Robert H. Smith School of Business, University of Maryland, USA, Marquette University, Wisconsin, USA, Bentley College, USA, The University of North Carolina, Kenan-Flagler Business School, Chapel Hill, USA, North Carolina State University, Raleigh, North Carolina, USA, ESCP-EAP, France, EDHEC Business School, France, The Institut d'Etudes Politiques de Paris (Sciences-Po), IAE Aix-en Provence, France, Total Professors Association (TPA), Paris, Grenoble Ecole de Management, Grenoble, Bergische Universitat Wuppertal, Wuppertal, HHL Leipzig Graduate School of Management, Leipzig, International University in Germany, Bruchsal, European Business School - Oestrich-Winkel, Frankfurt School of Finance & Management, Frankfurt, Vienna University of Eco. & Business Administration, Austria, Copenhagen Business School, Denmark, Aarhus School of Business, Denmark, Solvay Business School, Brussels, The Faculty of Applied Economics, University of Antwerp, Belgium, BI Norwegian School of Management, Norway, Universita Carlo Cattaneo, (LIUC), Italy, Bocconi University, Milano, Warsaw School of Economics, Poland, Graduate School of Business Economics, Higher School of International Commerce and Finance (WSHIFM), Warsaw, Middlesex University, London, UK, School of Management, Asian Institute of Technology, Thailand, Queensland University of Technology, Brisbane, University of the Free State, Bloemfontein, University of Otago, Dunedin, Leon Recanati Graduate School of Business Administration, LAHAV Executive Education Centre, Faculty of Management, Tel-Aviv University, Tel-Aviv, Israel, University of Tampere, Finland, Lahore University of Management Sciences (LUMS), Pakistan, RSM Erasmus University, Rotterdam, Athens University of Economics and Business, Athens, Moscow International Higher Business School "MIRBIS", Moscow, Huazhong University of Science and Technology (HUST), School of Management, China. These linkages operate in the domains of exchange of students, faculty and knowledge. Some executive education programs are co-designed and delivered along with our partners.

MDI now has developed a new niche market for foreign institutions in conducting international executive development programs at MDI campus.



## Management Development Institute

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