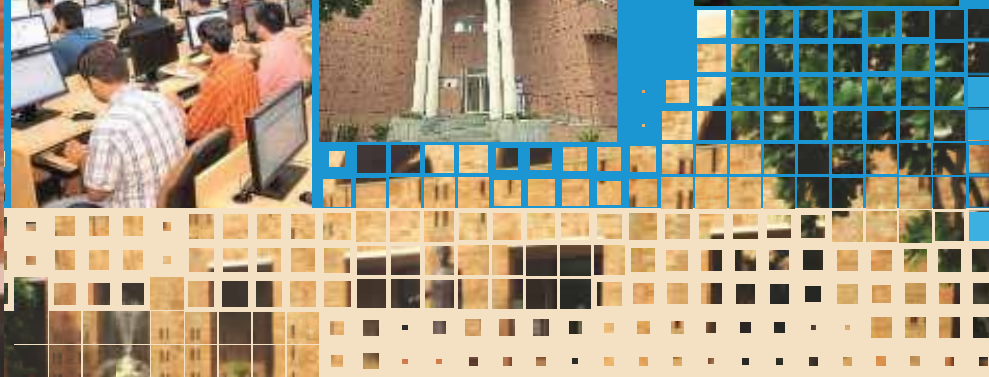


# MANAGEMENT DEVELOPMENT PROGRAMMES 2021-22



**MDI**  
GURGAON

Management  
Development  
Institute

# Month Wise

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
<b>MAY - 2021</b>							
OM/IM 2101	Project Management	Ashok Panjwani Sangeeta S.Bhardwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	May 03-07, 2021	55,000/-
<b>JUNE - 2021</b>							
FIN 2102	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	June 14-18, 2021	55,000/-
<b>JULY - 2021</b>							
OB 2103	Managing Self for Leading Others	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	July 12-14, 2021	36,000/-
<b>AUGUST - 2021</b>							
SM 2104	Decision Making for Strategic Alliances	Shiv S.Tripathi Meeta Dasgupta	sstripathi@mdi.ac.in meeta@mdi.ac.in	Campus	3	August 16-18, 2021	36,000/-
OM 2105	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 16-18, 2021	36,000/-
OB/BC 2106	Competency Building for Leadership Roles	Daisy Chauhan Neera Jain	daisy@mdi.ac.in njain@mdi.ac.in	Campus	3	August 23-25, 2021	36,000/-
<b>SEPTEMBER - 2021</b>							
IM/OB 2107	Predictive Analytics in HR and Marketing	Sangeeta S.Bhardwaj Priyanka Vallabh	ssbharadwaj@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	September 06-08, 2021	36,000/-
HRM/BC 2108	Developing Empowered Women Leaders for Strategic Roles	Jyotsna Bhatnagar Neera Jain	jyotsnab@mdi.ac.in njain@mdi.ac.in	Campus	3	September 06-08, 2021	36,000/-
OM 2109	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	September 13-15, 2021	36,000/-
FIN 2110	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	September 13-17, 2021	55,000/-
OM 2111	Six Sigma for Quality Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	September 15-17, 2021	36,000/-
MM 2112	Building Customer Connect through Communication Strategies	Ritu Srivastava	ritu.srivastava@mdi.ac.in	Campus	3	September 20-22, 2021	36,000/-
BC 2113	Effective Public Speaking and Presentation Skills	Vidhu Gaur Niva Bhandari	vidhu.gaur@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	September 20-22, 2021	36,000/-
OB 2114	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	September 22-24, 2021	36,000/-
MM 2115	Digital and Social Media Marketing	Avinash Kapoor Kanwal N Kapil	avinashkapoor@mdi.ac.in kanwalkapil@mdi.ac.in	Campus	3	September 22-24, 2021	36,000/-
SM 2116	Validating Strategy Like a Military General	Ankur Roy	ankur.roy@mdi.ac.in	Campus	3	September 23-25, 2021	36,000/-
<b>OCTOBER - 2021</b>							
IM/OB 2117	HR Analytics	Sangeeta S.Bhardwaj Priyanka Vallabh	ssbharadwaj@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	October 04-06, 2021	36,000/-
OB/BC 2118	The Art of Successful Leadership and Management	Ajay Kumar Jain Vidhu Gaur	akjain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	October 04-06, 2021	36,000/-
SM 2119	Insights Into Mergers and Acquisitions in the Age of Startups	Shiv S.Tripathi Meeta Dasgupta	sstripathi@mdi.ac.in meeta@mdi.ac.in	Campus	3	October 06-08, 2021	36,000/-
OM 2120	Lean Management and Process Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	October 20-22, 2021	36,000/-
BC 2121	The Art of Persuasive Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	October 25-27, 2021	36,000/-
OM 2122	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	October 25-27, 2021	36,000/-
OB 2123	Building High Performance Team	Sumita Rai	sumitar@mdi.ac.in	Campus	3	October 27-29, 2021	36,000/-
<b>NOVEMBER - 2021</b>							
OB 2124	Transforming Organization Through Proactive People Management Strategies	Ajay Kumar Jain	akjain@mdi.ac.in	Campus	3	November 15-17, 2021	36,000/-
OB 2125	Discovering Self for Managerial Excellence	Sumita Rai	sumitar@mdi.ac.in	Campus	3	November 17-19, 2021	36,000/-
BC 2126	Negotiation Strategies: A Win-Win Approach	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	November 22-24, 2021	36,000/-
OM 2127	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	November 22-24, 2021	36,000/-
BC/MM 2128	Customer Engagement and Digital Marketing Communications	Vidhu Gaur Ritu Srivastava	vidhu.gaur@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	November 22-24, 2021	36,000/-
OM/IM 2129	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	November 30- December 4, 2021	55,000/-
<b>DECEMBER - 2021</b>							
HRM/OB 2130	Managing Competence at Work for High Performance	Nidhi S. Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	December 02-04, 2021	36,000/-
BC/MM 2131	Effective Content Marketing and Communications	Niva Bhandari Vibhava Srivastava	niva.bhandari@mdi.ac.in vibhava.srivastava@mdi.ac.in	Campus	3	December 08-10, 2021	36,000/-
FIN 2132	Strategic Financial Analysis for Value-Enhancing Decisions	S. Veena Iyer Shalini K. Sahi	s.veena@mdi.ac.in skalrasahi@mdi.ac.in	Campus	3	December 08-10, 2021	36,000/-
FIN 2133	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	December 13-17, 2021	55,000/-
OB 2134	Leading with Emotional Intelligence for Sustainable Development	Ajay Kumar Jain	akjain@mdi.ac.in	Campus	3	December 16-18, 2021	36,000/-
BC 2135	Mastering Managerial Communication Competencies	Neera Jain Vidhu Gaur	njain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	December 20-22, 2021	36,000/-

# MANAGEMENT DEVELOPMENT PROGRAMMES 2021-22

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
<b>JANUARY - 2022</b>							
OB 2136	Conflict Management and Negotiation skills	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	January 03-05, 2022	36,000/-
OM 2137	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	January 10-12, 2022	36,000/-
HRM/BC 2138	Disrupting Yourself: Enhancing People Management Skills for Performance Excellence	Jyotsna Bhatnagar Vidhu Gaur	jyotsnab@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	January 10-12, 2022	36,000/-
SM 2139	Disruptive Strategy	Rajesh Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 10-12, 2022	1,50,000/-
SM 2140	Strategy for High Performance for Leaders	Rajesh Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 17-19, 2022	1,50,000/-
BC 2141	Life Skills and Social Skills for Successful communication	Niva Bhandari	niva.bhandari@mdi.ac.in	Campus	3	January 18-20, 2022	36,000/-
BC 2142	Developing Women Leaders: A Communication Perspective	Neera Jain	njain@mdi.ac.in	Campus	3	January 19-21, 2022	36,000/-
HRM/BC 2143	Engaging Teams for Improved Productivity	Nidhi S. Bisht Vidhu Gaur	nidhi.bisht@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	January 19-21, 2022	36,000/-
OB 2144	Developing Leadership Competencies	Sumita Rai	sumitar@mdi.ac.in	Campus	3	January 19-21, 2022	36,000/-
<b>FEBRUARY - 2022</b>							
SM 2145	Happiness Strategy for Leaders	Rajesh Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 02-04, 2022	1,50,000/-
SM 2146	Innovation for High Performance	Rajesh Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 07-09, 2022	1,00,000/-
OM 2147	Total Quality Management (TQM)	Manoj K. Srivastava Anupama Prashar	mks@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	February 07-09, 2022	36,000/-
OB 2148	Leadership for Impact	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	February 07-09, 2022	36,000/-
BC 2149	Effective Communication for Managers and Leaders	Neera Jain	njain@mdi.ac.in	Campus	3	February 14-16, 2022	36,000/-
HRM/OB 2150	Young Leadership Program for Managers	Nidhi S. Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	February 14-16, 2022	36,000/-
SM 2151	Decision Making for Strategic Alliances	Shiv S.Tripathi Meeta Dasgupta	sstripathi@mdi.ac.in meeta@mdi.ac.in	Campus	3	February 16-18, 2022	36,000/-
OB 2152	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	February 23-25, 2022	36,000/-
<b>MARCH - 2022</b>							
HRM/OB 2153	Developing People at Workplace: Catalyst for Change	Nidhi S. Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	March 02-04, 2022	36,000/-
OM 2154	Logistics and Inventory Management	Ashok Panjwani Manoj K. Srivastava	apanjwani@mdi.ac.in mks@mdi.ac.in	Campus	3	March 07-09, 2022	36,000/-
BC/OB 2155	Mastering Difficult Negotiations	Anil A. Pathak Neera Jain	apathak@mdi.ac.in njain@mdi.ac.in	Campus	3	March 09-11, 2022	36,000/-
FIN 2156	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	March 21-25, 2022	55,000/-
BC/MM 2157	Leadership and Marketing Communication through Story Telling and Theatre Techniques	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	March 21-23, 2022	36,000/-

- NOTE:
1. Detailed brochure for the individual programs will be available about 3 months before the start of each program.
  2. Organizations concerned must confirm their acceptance of nominations before sending participants to program venue.
  3. GST as applicable will be charged extra on all the programs in addition to the program fees.
  4. We will provide 10% discount, when we receive 3 to 5 nominations & 20% discount on more than 5 nominations for single programme from same organisation. The overall discount will not exceed 20%.





## About MDI

Management Development Institute Gurgaon one of the leading Business Schools in India is consistently ranked among the top B-Schools of the country by reputed agencies and publications. MDI has the distinction of being the first internationally accredited Indian Business School having received international accreditation by Association of MBAs (AMBA) London in 2006. The long-term programmes of MDI have received Association of MBAs (AMBA) London reaccreditation in 2010 & 2015 and South Asian Quality Assurance Systems (SAQS) Re-Accreditation in 2019. The accreditation across the programme offerings vouches for the international quality of education imparted at the Institute.

MDI Gurgaon is a flourishing cauldron of excellence in management education, high quality research, executive development and value added consultancy. Having established its footprint worldwide, MDI's vision is to become one of the top business schools in the world by incorporating world's best academic practices in all its programmes, namely management and executive programmes, and training programs for the top management of the corporate world. MDI's offerings are continuously updated in keeping with the ever changing global business environment, social responsibilities, while setting high standards for all our stakeholders.

MDI has consistently focused on designing practice oriented learning and a contemporary industry- focused curriculum, driven by our strong corporate interface. This unique blend of MDI's global perspective and strong industry linkage contribute towards bringing best practices to corporates, through training programs as well as action-centric research and consulting. Further, it leads to collaborative research in global, cross-cultural areas of management, jointly with top-notch research driven institutions world-wide. This research has led to MDI taking a leading role in business and economic development.

MDI's 70+ national and international faculty drawn from academics and industry make the teaching-learning process more meaningful by providing the right mix of practical insights and academic rigour. The Institute is committed towards creating a community which is vibrant and which provides a lifelong learning experience and professional development. MDI offers the following long duration programmes: PGDM, PGDM-HRM, PGDM-IB, PGDM-NMP, PGDM-EM, PGDM-Executive Management Programme, PGDM - PPM, FPM & EFPM.

### Continuing Education

MDI is the largest school for continuing education in the country. Business organizations in today's world are competing in an extremely dynamic and complex environment. To cater to the need for continuous upgradation of individual and organizational capabilities, with over 48 years in this field, MDI conducts nearly 200 weeks of intensive short-term training programs each year. These include open programs, as well as customized organized specific training modules. These programmes help executives broaden their understanding and improve their skills to face challenges at higher positions. MDI has alliances with international business schools, industry and individual experts to offer joint programmes to address the diverse needs in continuing education.

### Research and Consulting

Research and Consulting at MDI are a way to partner with the industry to resolve challenges in an ever changing environment and a way to continuously strengthen the interface between academics and practice. Faculty members independently carry out action research and consulting. MDI has the distinction of being involved in large, complex and high quality consulting projects which help the industry with cost effective, ethical, reliable and high quality solutions of strategic value.

Research is an important constituent of MDI's vision and mission. Consequently, MDI expects its entire academic community to be research active and to carry out research work of a consistently higher international standard that can contribute to the national goals of innovation, socio-economic development and environmental sustainability. Research can be undertaken directly by one or more faculty members, or through Centers of Excellence, which are independent entities within MDI that carry out research through their members.

### MDIs International Relations

MDI nurtures a vision to be a truly global business school. As economic networks gain eminence over geographic boundaries, MDI realized the emerging role of international markets and the need for B-schools to groom managers with an international perspective. MDI has active linkages with Queensland University of Technology, Brisbane, Royal Melbourne Institute of Technology (RMIT), Melbourne, University of South Australia, Adelaide, South Australia, Vienna University of Economic & Business Administration, Vienna, Royal Institute of Management - Thimphu, Bhutan, Solvay Business School, Brussels, The Faculty of Applied Economics, University of Antwerp, Antwerp, Louvain School of Management, Louvain-la-Neuve, Fundação Instituto de Administração (FIA), Brazil, DeGroote School of Business, McMaster University, Ontario, University of Waterloo, Waterloo, Richard Ivey School of Business, Ontario, Huazhong University of Science and Technology (HUST), School of Management, Wuhan, Antai College of Economics & Management, Shanghai Jiao Tong University, China, Cyprus International Institute of Management - Nicosia, Cyprus, Copenhagen Business School, Copenhagen Aarhus School of Business, Aarhus, Middlesex University, London, Aston Business School, Aston University, Birmingham, University of Tampere, Tampere, SKEMA Business School, ESCP Europe, Paris EDHEC Business School - Roubaix Cedex 1, Paris, IAE Aix-en-Provence, Puyricard, Total Professors Association (TPA), Paris, Toulouse Business School (TBS), Grenoble Ecole de Management, Grenoble Sciences Po Lille, Lille, Bergische Universität Wuppertal, Wuppertal, Frankfurt School of Finance & Management, Frankfurt, HHL Leipzig Graduate School of Management, Leipzig, Munich Business School, Munich, PFORZHEIM University, ALBA Graduate Business School (Greece), Athens University of Economics and Business, Athens, Hungarian Logistics Association, Budapest, University of Szeged, Szeged, Bocconi University, Milan, Università Carlo Cattaneo, (LIUC), Castellanza, Nagoya University of Commerce & Business - Nagoya, Japan, Almaty University, Malaysia, Universiti Sains Malaysia, Pinang, Malaysia, Groupe Institut Supérieur De Commerce Et D'administration Des Entreprises - Groupe Iscae, Morocco, Nepal Administrative Staff College, Jawalakhel, Lalitpur, Nepal, Kathmandu University School of Management, Patan, Lalitpur, Nepal, Norwegian School of Management BI, Sandvika, Nordic Centre in India, University of Oslo, RSM Erasmus University, Rotterdam, Lahore University of Management Sciences (LUMS), Lahore, Graduate School of Business Economics, Higher School of International Commerce and Finance (WSHiFM), Warsaw, Warsaw School of Economics, Warsaw, ISCTE - Instituto Universitário de Lisboa (ISCTE-IUL) Lisbon, Portugal, The Russian Presidential Academy of National Economy and Public Administration (RANEPA), Russia, Moscow International Higher Business School MI RBIS, Moscow, University of Maribor, School of Economics and Business, Maribor, University of the Free State, Bloemfontein, BEM School of Management, Dakar, ZHAW School of Management and Law, Zurich School of Management, Asian Institute of Technology, Pathumthani, The National Institute of Development Administration (NIDA), Bentley College University, Massachusetts, Marquette University, Wisconsin, Milwaukee, North Carolina State University, Raleigh, North Carolina, Robert H. Smith School of Business, University of Maryland, School of Public Policy, George Mason University, Arlington, Virginia, The University of North Carolina, Kenan-Flagler Business School, Chapel Hill, Smeal College of Business, Pennsylvania State University. The process of building linkages began more than a decade ago and today MDI has partnerships in almost every continent of the globe. In fact, MDI is the first B-school from India to partner with a B-school in Africa. The international partnerships encompass a gamut of interests such as joint research, executive education, and development of academic material, collaborative work on projects of international scope, faculty exchange and student exchange.



# MDI

GURGAON

## Management Development Institute

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