



MDI
GURGAON

Management
Development
Institute

MANAGEMENT DEVELOPMENT PROGRAMMES 2019-2020



MANAGEMENT DEVELOPMENT PROGRAMMES 2019-20

Functional Area Wise

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
PROGRAM WITH OVERSEAS LEARNING MODULE (OLP)							
OLP/GM 1923	24 th Advanced Management Programme (AMP)	Kanwal N Kapil Ashok Panjwani	kanwalkapil@mdi.ac.in apanjwani@mdi.ac.in	Campus & Abroad	28	August 19-September 15, 2019	5,50,000*
OLP/PPM 1938	Citizen Centric Services-An International Perspective	Alok Misra Parul Gupta	alok.misra@mdi.ac.in parul.gupta@mdi.ac.in	Campus & Abroad	13	September 23-October 05, 2019	4,50,000*
OLP/MM 1955	Consumer Based Marketing Strategies in the Digital Era	Kirti Sharma Ritu Srivastava	kirti.sharma@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus & Abroad	12	November 18-29, 2019	4,00,000*
OLP/HRM/OB 2000	18 th Human Resource Management: An International Perspective	Anil A. Pathak Tanuja Sharma	apathak@mdi.ac.in tanujasharma@mdi.ac.in	Campus & Abroad	13	February 03-15, 2020	4,00,000*
GENERAL MANAGEMENT (GM)							
OLP/GM 1923	24 th Advanced Management Programme (AMP)	Kanwal N Kapil Ashok Panjwani	kanwalkapil@mdi.ac.in apanjwani@mdi.ac.in	Campus & Abroad	28	August 19-September 15, 2019	5,50,000*
BUSINESS COMMUNICATION (BC)							
BC 1919	Gender Sensitivity in Organizational Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	August 05-07, 2019	36000
BC/HRM 1926	People Management Interventions for Performance Excellence	Vidhu Gaur Jyotsna Bhatnagar	vidhu.gaur@mdi.ac.in jyotsnab@mdi.ac.in	Campus	3	September 02-04, 2019	36000
BC 1930	The Art of Persuasive Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	September 11-13, 2019	36000
BC/MM 1941	Building Customer Connect through Communication Strategies	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	September 25-27, 2019	36000
BC/OB 1946	Mastering Difficult Negotiation	Neera Jain Anil A. Pathak	njain@mdi.ac.in apathak@mdi.ac.in	Campus	3	October 17-19, 2019	36000
BC/OM 1949	Train The Trainer	Neera Jain Anupama Prashar	njain@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	November 04-06, 2019	36000
BC/OB 1957	Competency Building for Leadership Roles	Neera Jain Daisy Chauhan	njain@mdi.ac.in daisy@mdi.ac.in	Campus	3	November 18-20, 2019	36000
BC/OB 1958	The Art of Successful Management and Leadership	Vidhu Gaur A. K. Jain	vidhu.gaur@mdi.ac.in akjain@mdi.ac.in	Campus	3	November 20-22, 2019	36000
BC/HRM 1968	Communication Strategies for Employee Engagement	Vidhu Gaur Jyotsna Bhatnagar	vidhu.gaur@mdi.ac.in jyotsnab@mdi.ac.in	Campus	3	December 04-06, 2019	36000
BC 1971	Developing Communication Competencies	Neera Jain Vidhu Gaur	njain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	December 09-11, 2019	36000
BC/HRM 1987	Engaging Teams for Improved Performance	Vidhu Gaur Nidhi Bisht	vidhu.gaur@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	January 15-17, 2020	36000
BC 1988	Negotiation Strategies: A Win-Win Approach	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	January 15-17, 2020	36000
BC 1995	Developing Women Leadership: A Communication Perspective	Neera Jain	njain@mdi.ac.in	Campus	3	January 29-31, 2020	36000
BC 2004	Effective Communication for Managers and Leaders	Neera Jain	njain@mdi.ac.in	Campus	3	February 17-19, 2020	36000
BC/OB 2011	Mastering Difficult Negotiation	Neera Jain Anil A. Pathak	njain@mdi.ac.in apathak@mdi.ac.in	Campus	3	March 09-11, 2020	36000
BC/MM 2013	Story Telling and Theater Techniques for Effective Communication	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	March 16-18, 2020	36000
ECONOMICS (ECO)							
ECO 1903	Project Appraisal of Infrastructure Sector	Sunil Ashra Rupamanjari Sinha Ray	sunil@mdi.ac.in rupamanjari@mdi.ac.in	Campus	3	April 25-27, 2019	55000
ECO/PPM 1908	Managing Corporate Sustainability and Social Responsibility	Rupamanjari Sinha Ray S. K. Tapasvi	rupamanjari@mdi.ac.in tapasvi@mdi.ac.in	Campus	3	May 20-22, 2019	36000
ECO/SM 1940	Strategies For Online Businesses	Leena A. Kaushal Arun Tripathy	leena.kaushal@mdi.ac.in arun.tripathy@mdi.ac.in	Campus	3	September 25-27, 2019	36000
ECO/OM 1947	Designing Decision Making Environment for Business Results	Leena A. Kaushal Anupama Prashar	leena.kaushal@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	October 21-23, 2019	36000
ECO/PPM 1973	Managing Corporate Sustainability and Social Responsibility	Rupamanjari Sinha Ray S. K. Tapasvi	rupamanjari@mdi.ac.in tapasvi@mdi.ac.in	Campus	3	December 09-11, 2019	36000
ECO 1981	Project Appraisal of Infrastructure Sector	Sunil Ashra Rupamanjari Sinha Ray	sunil@mdi.ac.in rupamanjari@mdi.ac.in	Campus	3	December 18-20, 2019	55000
ECO/SM 1984	Getting Better on Making Smart Decisions	Leena A. Kaushal Arun Tripathy	leena.kaushal@mdi.ac.in arun.tripathy@mdi.ac.in	Campus	3	January 08-10, 2020	36000
FINANCE (FIN)							
FIN 1911	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	June 17-21, 2019	55000
FIN 1915	Corporate Governance Excellence for Value Creation	Sandeep Goel Manoj Anand	sandeep@mdi.ac.in manand@mdi.ac.in	Campus	5	July 15-19, 2019	55000
FIN/OM 1928	Managing Financial and Operational Risk	Shailendra K Rai Manoj K. Srivastava	skrai@mdi.ac.in mks@mdi.ac.in	Campus	3	September 09-11, 2019	36000
FIN 1933	Finance for Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	September 16-20, 2019	55000
FIN/OM 1948	Supply Chain Finance	Shailendra K Rai Manoj K. Srivastava	skrai@mdi.ac.in mks@mdi.ac.in	Campus	3	November 04-06, 2019	36000
FIN 1970	Strategic Financial Analysis to Make Value-Creating Decisions	S. Veena Iyer Shalini K. Sahi	s.veena@mdi.ac.in skalrasahi@mdi.ac.in	Campus	3	December 09-11, 2019	36000
FIN 1979	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	December 16-20, 2019	55000
FIN 2012	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	March 16-20, 2020	55000
HUMAN RESOURCE MANAGEMENT (HRM)							
HRM 1906	Quantitative Methods for Business Research with the SPSS and AMOS Software	Soumendu Biswas	sbiswas@mdi.ac.in	Campus	3	May 16-18, 2019	36000
HRM 1914	Managing He and She Together: Leveraging Capabilities	Jyotsna Bhatnagar Nidhi Bisht	jyotsnab@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	June 24-26, 2019	36000
HRM 1909	Identifying, Measuring, Developing Competencies: Assessment and Development Centre	Jyotsna Bhatnagar	jyotsnab@mdi.ac.in	Campus	3	July 01-03, 2019	36000
HRM/BC 1926	People Management Interventions for Performance Excellence	Jyotsna Bhatnagar Vidhu Gaur	jyotsnab@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	September 02-04, 2019	36000



Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
HRM/OB 1934	Managing Competence at Work for High Performance	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	September 18-20, 2019	36000
HRM/BC 1968	Communication Strategies for Employee Engagement	Jyotsna Bhatnagar Vidhu Gaur	jyotsnab@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	December 04-06, 2019	36000
HRM/OB 1980	Managing Competence at Work for High Performance	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	December 18-20, 2019	36000
HRM/BC 1987	Engaging Teams for Improved Performance	Nidhi Bisht Vidhu Gaur	nidhi.bisht@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	January 15-17, 2020	36000
HRM/OB 1992	Developing People at Workplace: Catalyst for Change	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	January 22-24, 2020	36000
OLP/HRM/OB 2000	18th Human Resource Management: An International Perspective	Tanuja Sharma Anil A. Pathak	tanujasharma@mdi.ac.in apathak@mdi.ac.in	Campus & Abroad	13	February 03-15, 2020	4,00,000*
HRM/OB 2007	Young Leadership Program for Managers	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	February 19-21, 2020	36000
INFORMATION MANAGEMENT (IM)							
IM/OM 1904	Project Management	S.S. Bharadwaj Ashok Panjwani	ssbharadwaj@mdi.ac.in apanjwani@mdi.ac.in	Campus	5	April 29-May 03, 2019	55000
IM/OB 1927	Predictive Analytics in HR and Marketing	Sangeeta S. Bhardwaj Priyanka Vallabh	ssbharadwaj@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	September 04-06, 2019	36000
IM/OB 1951	HR Analytics	Sangeeta S. Bhardwaj Priyanka Vallabh	ssbharadwaj@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	November 06-08, 2019	36000
IM/OM 1962	Project Management	S.S. Bharadwaj Ashok Panjwani	ssbharadwaj@mdi.ac.in apanjwani@mdi.ac.in	Campus	5	November 25-29, 2019	55000
IM 1978	Application of Artificial Intelligence in Management	N.P. Singh	knpsingh@mdi.ac.in	Campus	3	December 16-18, 2019	36000
IM/OB 1986	HR Analytics	Sangeeta S. Bhardwaj Priyanka Vallabh	ssbharadwaj@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	January 15-17, 2020	36000
MARKETING MANAGEMENT (MM)							
MM 1922	Image and Reputation Management: An Integrated Consumer-Centric Marketing Approach	Kirti Sharma Ritu Srivastava	kirti.sharma@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	August 19-21, 2019	36000
MM 1929	Sales and Distribution Management in the Age of DIGICAL (Digital + Physical)	Jaydeep Mukherjee Neelu S. Bhullar	jmukherjee@mdi.ac.in neelu@mdi.ac.in	Campus	3	September 11-13, 2019	36000
MM 1939	Digital and Social Media Marketing	Avinash Kapoor Kanwal N Kapil	avinashkapoor@mdi.ac.in kanwalkapil@mdi.ac.in	Campus	3	September 25-27, 2019	36000
MM/BC 1941	Building Customer Connect through Communication Strategies	Ritu Srivastava Neera Jain	ritu.srivastava@mdi.ac.in njain@mdi.ac.in	Campus	3	September 25-27, 2019	36000
OLP/MM 1955	Consumer Based Marketing Strategies in the Digital Era	Kirti Sharma Ritu Srivastava	kirti.sharma@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus & Abroad	12	November 18-29, 2019	4,00,000*
MM/BC 2013	Story Telling and Theater Techniques for Effective Communication	Ritu Srivastava Neera Jain	ritu.srivastava@mdi.ac.in njain@mdi.ac.in	Campus	3	March 16-18, 2020	36000
HUMAN BEHAVIOUR AND ORGANIZATION DEVELOPMENT (HBOD)							
OB 1910	Conflict Management & Negotiation Skills	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	June 10-12, 2019	36000
OB 1912	Competency Development for Leaders and Managers	Radha Sharma	radha@mdi.ac.in	Campus	3	June 17-19, 2019	36000
OB 1918	Managing Self for Leading Others	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	August 05-07, 2019	36000
OB 1921	Leadership for Impact	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	August 12-14, 2019	36000
OB 1924	Organisation and Techniques of Training	Abinash Panda	abinash.panda@mdi.ac.in	Campus	4	August 21-24, 2019	45000
OB/IM 1927	Predictive Analytics in HR and Marketing	Priyanka Vallabh Sangeeta S. Bhardwaj	priyanka.vallabh@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	3	September 04-06, 2019	36000
OB/HRM 1934	Managing Competence at Work for High Performance	Priyanka Vallabh Nidhi Bisht	priyanka.vallabh@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	September 18-20, 2019	36000
OB 1935	Strategic Management of L&D	Abinash Panda	abinash.panda@mdi.ac.in	Campus	3	September 19-21, 2019	36000
OB 1937	Developing Management Skills	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	September 23-25, 2019	36000
OB 1942	Understanding and Managing Self	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	September 25-27, 2019	36000
OB 1945	Building Organizational Capability: Top Management Perspective	A. K. Jain	akjain@mdi.ac.in	Campus	3	October 14-16, 2019	36000
OB/BC 1946	Mastering Difficult Negotiation	Anil A. Pathak Neera Jain	apathak@mdi.ac.in njain@mdi.ac.in	Campus	3	October 17-19, 2019	36000
OB/IM 1951	HR Analytics	Priyanka Vallabh Sangeeta S. Bhardwaj	priyanka.vallabh@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	3	November 06-08, 2019	36000
OB 1952	Exercising Leadership for Transforming Teams	Abinash Panda	abinash.panda@mdi.ac.in	Campus	3	November 07-09, 2019	36000
OB/BC 1957	Competency Building for Leadership Roles	Daisy Chauhan Neera Jain	daisy@mdi.ac.in njain@mdi.ac.in	Campus	3	November 18-20, 2019	36000
OB/BC 1958	The Art of Successful Management and Leadership	A. K. Jain Vidhu Gaur	akjain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	November 20-22, 2019	36000
OB 1960	EQ & SQ for Managing Stress and Professional Excellence	Radha Sharma	radha@mdi.ac.in	Campus	3	November 25-27, 2019	36000
OB 1963	Effective Team Building	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	November 25-27, 2019	36000
OB 1964	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	November 27-29, 2019	36000
OB 1969	Conflict Management & Negotiation Skills	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	December 04-06, 2019	36000
OB 1974	Building High Performance Team	Sumita Rai	sumitar@mdi.ac.in	Campus	3	December 11-13, 2019	36000
OB 1976	Transforming Organization through Proactive People Management Strategies	A. K. Jain	akjain@mdi.ac.in	Campus	3	December 16-18, 2019	36000
OB/HRM 1980	Managing Competence at Work for High Performance	Priyanka Vallabh Nidhi Bisht	priyanka.vallabh@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	December 18-20, 2019	36000
OB 1982	Managing Self and Others for Higher Performance	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	January 06-08, 2020	36000
OB 1983	Discovering Self for Managerial Excellence	Sumita Rai	sumitar@mdi.ac.in	Campus	3	January 08-10, 2020	36000
OB/IM 1986	HR Analytics	Priyanka Vallabh Sangeeta S. Bhardwaj	priyanka.vallabh@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	3	January 15-17, 2020	36000
OB/HRM 1992	Developing People at Workplace: Catalyst for Change	Priyanka Vallabh Nidhi Bisht	priyanka.vallabh@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	January 22-24, 2020	36000
OB 1994	Developing Leadership Competencies	Sumita Rai	sumitar@mdi.ac.in	Campus	3	January 29-31, 2020	36000
OLP/OB/HRM 2000	18th Human Resource Management: An International Perspective	Anil A. Pathak Tanuja Sharma	apathak@mdi.ac.in tanujasharma@mdi.ac.in	Campus & Abroad	13	February 03-15, 2020	4,00,000*
OB 2006	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	February 19-21, 2020	36000
OB/HRM 2007	Young Leadership Program for Managers	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	February 19-21, 2020	36000
OB 2009	Understanding and Managing Self	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	February 26-28, 2020	36000

MANAGEMENT DEVELOPMENT PROGRAMMES 2019-20

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
OB/BC 2011	Mastering Difficult Negotiation	Anil A. Pathak Neera Jain	apathak@mdi.ac.in njain@mdi.ac.in	Campus	3	March 09-11, 2020	36000
OB 2014	Interview Skills	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	March 25-27, 2020	36000
OPERATIONS MANAGEMENT (OM)							
OM 1901	Operations Strategy for Lean and Sustainable Systems	Rajesh Kumar Singh	rajesh.singh@mdi.ac.in	Campus	3	April 15-17, 2019	36000
OM 1902	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	April 22-24, 2019	36000
OM/IM 1904	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	April 29-May 03, 2019	55000
OM 1905	Supply Chain Management in Digital Age	Rajesh Kumar Singh	rajesh.singh@mdi.ac.in	Campus	3	May 13-15, 2019	36000
OM 1907	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	May 20-22, 2019	36000
OM 1913	The Future of Work: Emerging Technological Trends	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	June 24-26, 2019	36000
OM 1916	Power of Analytics: The Deciding Factor	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	July 29-31, 2019	36000
OM 1917	Customer Service Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 05-07, 2019	36000
OM 1920	Design Thinking and New Product Development	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 12-14, 2019	36000
OM 1925	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 26-28, 2019	36000
OM/FIN 1928	Managing Financial and Operational Risk	Manoj K. Srivastava Shailendra K Rai	mks@mdi.ac.in skrai@mdi.ac.in	Campus	3	September 09-11, 2019	36000
OM 1931	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	September 16-18, 2019	36000
OM 1932	Six Sigma for Quality Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	September 16-18, 2019	36000
OM 1936	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	September 23-25, 2019	36000
OM 1943	Lean Management and Process Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	October 14-16, 2019	36000
OM 1944	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	October 14-16, 2019	36000
OM/ECO 1947	Designing Decision Making Environment for Business Results	Anupama Prashar Leena A. Kaushal	anupama.prashar@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	October 21-23, 2019	36000
OM/FIN 1948	Supply Chain Finance	Manoj K. Srivastava Shailendra K Rai	mks@mdi.ac.in skrai@mdi.ac.in	Campus	3	November 04-06, 2019	36000
OM/BC 1949	Train The Trainer	Anupama Prashar Neera Jain	anupama.prashar@mdi.ac.in njain@mdi.ac.in	Campus	3	November 04-06, 2019	36000
OM 1959	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	November 25-27, 2019	36000
OM/IM 1962	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	November 25-29, 2019	55000
OM 1966	Management by Measurement: Designing Key Indicators & Performance Measurement Systems	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	December 02-04, 2019	36000
OM 1975	Strategic Sourcing	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	December 16-18, 2019	36000
OM 1985	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	January 13-15, 2020	36000
OM 1990	Total Quality Management (TQM)	Manoj K. Srivastava Anupama Prashar	mks@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	January 20-22, 2020	36000
OM 1993	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	January 27-29, 2020	36000
OM 1998	Logistics and Inventory Management	Ashok Panjwani Manoj K. Srivastava	apanjwani@mdi.ac.in mks@mdi.ac.in	Campus	3	February 03-05, 2020	36000
OM 2001	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	February 10-12, 2020	36000
OM/PPM 2010	Green Operations and Sustainability	Manoj K. Srivastava S. K. Tapasvi	mks@mdi.ac.in tapasvi@mdi.ac.in	Campus	3	March 02-04, 2020	36000
PUBLIC POLICY MANAGEMENT (PPM)							
PPM/ECO 1908	Managing Corporate Sustainability and Social Responsibility	S. K. Tapasvi Rupamanjari Sinha Ray	tapasvi@mdi.ac.in rupamanjari@mdi.ac.in	Campus	3	May 20-22, 2019	36000
PPM/OLP 1938	Citizen Centric Services-An International Perspective	Alok Misra Parul Gupta	alok.misra@mdi.ac.in parul.gupta@mdi.ac.in	Campus & Abroad	12	September 23- October 05, 2019	4,50,000*
PPM/ECO 1973	Managing Corporate Sustainability and Social Responsibility	S. K. Tapasvi Rupamanjari Sinha Ray	tapasvi@mdi.ac.in rupamanjari@mdi.ac.in	Campus	3	December 09-11, 2019	36000
PPM/OM 2010	Green Operations and Sustainability	S. K. Tapasvi Manoj K. Srivastava	tapasvi@mdi.ac.in mks@mdi.ac.in	Campus	3	March 02-04, 2020	36000
STRATEGIC MANAGEMENT (SM)							
SM /ECO 1940	Strategies For Online Businesses	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	September 25-27, 2019	36000
SM 1950	Strategy for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 04-06, 2019	75000
SM 1953	Strategy with Intuition	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 11-13, 2019	75000
SM 1954	Creating Value for Organizations through Strategic Alliances	Meeta Dasgupta Shiv S Tripathi	meeta@mdi.ac.in sstripathi@mdi.ac.in	Campus	3	November 13-15, 2019	36000
SM 1956	Disruptive Strategy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 18-20, 2019	75000
SM 1961	Innovation for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 25-27, 2019	50000
SM 1965	Born to Perform & Win	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 27-29, 2019	50000
SM 1967	Happiness Strategy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	December 02-04, 2019	50000
SM 1972	Key MBA Learnings for Executives	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	December 09-11, 2019	40000
SM 1977	Strategy & Innovation for Educational Leaders	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	December 16 -18, 2019	50000
SM /ECO 1984	Getting Better on Making Smart Decisions	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	January 08-10, 2020	36000
SM 1989	Disruptive Strategy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 15-17, 2020	75000
SM 1991	Happiness Strategy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 22-24, 2020	50000
SM 1996	Key MBA Learnings for Executives	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 29-31, 2020	40000
SM 1997	Validating Strategy like a Military General	Ankur Roy	ankur.roy@mdi.ac.in	Campus	3	January 29-31, 2020	45000
SM 1999	Strategy for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 03-05, 2020	75000
SM 2002	Strategy with Intuition	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 10-12, 2020	75000
SM 2003	Born to Perform & Win	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 12-14, 2020	50000
SM 2005	Innovation for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 17-19, 2020	50000
SM 2008	Strategy & Innovation for Educational Leaders	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 24-26, 2020	50000



Month Wise

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
April-May							
OM 1901	Operations Strategy for Lean and Sustainable Systems	Rajesh Kumar Singh	rajesh.singh@mdi.ac.in	Campus	3	April 15-17, 2019	36000
OM 1902	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	April 22-24, 2019	36000
ECO 1903	Project Appraisal of Infrastructure Sector	Sunil Ashra Rupamanjari Sinha Ray	sunil@mdi.ac.in rupamanjari@mdi.ac.in	Campus	3	April 25-27, 2019	55000
OM/IM 1904	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbharadwaj@mdi.ac.in	Campus	5	April 29-May 03, 2019	55000
OM 1905	Supply Chain Management in Digital Age	Rajesh Kumar Singh	rajesh.singh@mdi.ac.in	Campus	3	May 13-15, 2019	36000
HRM 1906	Quantitative Methods for Business Research with the SPSS and AMOS Software	Soumendu Biswas	sbiswas@mdi.ac.in	Campus	3	May 16-18, 2019	36000
OM 1907	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	May 20-22, 2019	36000
PPM/ECO 1908	Managing Corporate Sustainability and Social Responsibility	S. K. Tapasvi Rupamanjari Sinha Ray	tapasvi@mdi.ac.in rupamanjari@mdi.ac.in	Campus	3	May 20-22, 2019	36000
June-July							
OB 1910	Conflict Management & Negotiation Skills	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	June 10-12, 2019	36000
FIN 1911	Finance for Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	June 17-21, 2019	55000
OB 1912	Competency Development for Leaders and Managers	Radha Sharma	radha@mdi.ac.in	Campus	3	June 17-19, 2019	36000
OM 1913	The Future of Work: Emerging Technological Trends	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	June 24-26, 2019	36000
HRM 1914	Managing He and She Together: Leveraging Capabilities	Jyotsna Bhatnagar Nidhi Bisht	jyotsnab@mdi.ac.in nidhi.bisht@mdi.ac.in	Campus	3	June 24-26, 2019	36000
HRM 1909	Identifying, Measuring, Developing Competencies: Assessment and Development Centre	Jyotsna Bhatnagar	jyotsnab@mdi.ac.in	Campus	3	July 01-03, 2019	36000
FIN 1915	Corporate Governance Excellence for Value Creation	Sandeep Goel Manoj Anand	sandeep@mdi.ac.in manand@mdi.ac.in	Campus	5	July 15-19, 2019	55000
OM 1916	Power of Analytics: The Deciding Factor	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	July 29-31, 2019	36000
August							
OM 1917	Customer Service Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 05-07, 2019	36000
OB 1918	Managing Self for Leading Others	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	August 05-07, 2019	36000
BC 1919	Gender Sensitivity in Organizational Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	August 05-07, 2019	36000
OM 1920	Design Thinking and New Product Development	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 12-14, 2019	36000
OB 1921	Leadership for Impact	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	August 12-14, 2019	36000
MM 1922	Image and Reputation Management: An Integrated Consumer-Centric Marketing Approach	Kirti Sharma Ritu Srivastava	kirti.sharma@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	August 19-21, 2019	36000
OLP/GM 1923	24th Advanced Management Programme (AMP)	Kanwal N Kapil Ashok Panjwani	kanwalkapil@mdi.ac.in apanjwani@mdi.ac.in	Campus & Abroad	28	August 19-September 15, 2019	5,50,000*
OB 1924	Organisation and Techniques of Training	Abinash Panda	abinash.panda@mdi.ac.in	Campus	4	August 21-24, 2019	45000
OM 1925	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	August 26-28, 2019	36000
September							
HRM/BC 1926	People Management Interventions for Performance Excellence	Jyotsna Bhatnagar Vidhu Gaur	jyotsnab@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	September 02-04, 2019	36000
IM/OB 1927	Predictive Analytics in HR and Marketing	Sangeeta S.Bhardwaj Priyanka Vallabh	ssbharadwaj@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	September 04-06, 2019	36000
FIN/OM 1928	Managing Financial and Operational Risk	Shailendra K Rai Manoj K. Srivastava	skrai@mdi.ac.in mks@mdi.ac.in	Campus	3	September 09-11, 2019	36000
MM 1929	Sales and Distribution Management in the Age of DIGITAL (Digital + Physical)	Jaydeep Mukherjee Neelu S. Bhullar	jmkherjee@mdi.ac.in neelu@mdi.ac.in	Campus	3	September 11-13, 2019	36000
BC 1930	The Art of Persuasive Communication	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	September 11-13, 2019	36000
OM 1931	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	September 16-18, 2019	36000
OM 1932	Six Sigma for Quality Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	September 16-18, 2019	36000
FIN 1933	Finance for Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	September 16-20, 2019	55000
HRM/OB 1934	Managing Competence at Work for High Performance	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	September 18-20, 2019	36000
OB 1935	Strategic Management of L&D	Abinash Panda	abinash.panda@mdi.ac.in	Campus	3	September 19-21, 2019	36000
OM 1936	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	September 23-25, 2019	36000
OB 1937	Developing Management Skills	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	September 23-25, 2019	36000
OLP/PPM 1938	Citizen Centric Services-An International Perspective	Alok Misra Parul Gupta	alok.misra@mdi.ac.in parul.gupta@mdi.ac.in	Campus & Abroad	13	September 23- October 05, 2019	4,50,000*
MM 1939	Digital and Social Media Marketing	Avinash Kapoor Kanwal N Kapil	avinashkapoor@mdi.ac.in kanwalkapil@mdi.ac.in	Campus	3	September 25-27, 2019	36000
SM /ECO 1940	Strategies for Online Businesses	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	September 25-27, 2019	36000
BC/MM 1941	Building Customer Connect through Communication Strategies	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	September 25-27, 2019	36000
OB 1942	Understanding and Managing Self	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	September 25-27, 2019	36000
October							
OM 1943	Lean Management and Process Improvement	Anupama Prashar	anupama.prashar@mdi.ac.in	Campus	3	October 14-16, 2019	36000
OM 1944	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	October 14-16, 2019	36000
OB 1945	Building Organizational Capability: Top Management Perspective	A. K. Jain	akjain@mdi.ac.in	Campus	3	October 14-16, 2019	36000
OB/BC 1946	Mastering Difficult Negotiation	Anil A. Pathak Neera Jain	apathak@mdi.ac.in njain@mdi.ac.in	Campus	3	October 17-19, 2019	36000
OM/ECO 1947	Designing Decision Making Environment for Business Results	Anupama Prashar Leena A. Kaushal	anupama.prashar@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	October 21-23, 2019	36000

MANAGEMENT DEVELOPMENT PROGRAMMES 2019-20

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
November							
FIN/OM 1948	Supply Chain Finance	Shailendra K Rai Manoj K. Srivastava	skrai@mdi.ac.in mks@mdi.ac.in	Campus	3	November 04-06, 2019	36000
BC/OM 1949	Train The Trainer	Neera Jain Anupama Prashar	njain@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	November 04-06, 2019	36000
SM 1950	Strategy for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 04-06, 2019	75000
IM/OB 1951	HR Analytics	Sangeeta S.Bhardwaj Priyanka Vallabh	ssbhardwaj@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	November 06-08, 2019	36000
OB 1952	Exercising Leadership for Transforming Teams	Abinash Panda	abinash.panda@mdi.ac.in	Campus	3	November 07-09, 2019	36000
SM 1953	Strategy with Intuition	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 11-13, 2019	75000
SM 1954	Creating Value for Organizations through Strategic Alliances	Meeta Dasgupta Shiv S. Tripathi	meeta@mdi.ac.in sstripathi@mdi.ac.in	Campus	3	November 13-15, 2019	36000
OLP/MM 1955	Consumer Based Marketing Strategies in the Digital Era	Kirti Sharma Ritu Srivastava	kirti.sharma@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus & Abroad	12	November 18-29, 2019	4,00,000*
SM 1956	Disruptive Strategy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 18-20, 2019	75000
OB/BC 1957	Competency Building for Leadership Roles	Daisy Chauhan Neera Jain	daisy@mdi.ac.in njain@mdi.ac.in	Campus	3	November 18-20, 2019	36000
OB/BC 1958	The Art of Successful Management and Leadership	A. K. Jain Vidhu Gaur	akjain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	November 20-22, 2019	36000
OM 1959	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	November 25-27, 2019	36000
OB 1960	EQ & SQ for Managing Stress and Professional Excellence	Radha Sharma	radha@mdi.ac.in	Campus	3	November 25-27, 2019	36000
SM 1961	Innovation for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 25-27, 2019	50000
OM/IM 1962	Project Management	Ashok Panjwani S.S. Bharadwaj	apanjwani@mdi.ac.in ssbhardwaj@mdi.ac.in	Campus	5	November 25-29, 2019	55000
OB 1963	Effective Team Building	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	November 25-27, 2019	36000
OB 1964	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	November 27-29, 2019	36000
SM 1965	Born to Perform & Win	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	November 27-29, 2019	50000
December							
OM 1966	Management by Measurement: Designing Key Indicators & Performance Measurement Systems	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	December 02-04, 2019	36000
SM 1967	Happiness Strategy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	December 02-04, 2019	50000
HRM/BC 1968	Communication Strategies for Employee Engagement	Jyotsna Bhatnagar Vidhu Gaur	jyotsnab@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	December 04-06, 2019	36000
OB 1969	Conflict Management & Negotiation Skills	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	December 04-06, 2019	36000
FIN 1970	Strategic Financial Analysis to Make Value-Creating Decisions	S. Veena Iyer Shalini K. Sahi	s.veena@mdi.ac.in skalrasahi@mdi.ac.in	Campus	3	December 09-11, 2019	36000
BC 1971	Developing Communication Competencies	Neera Jain Vidhu Gaur	njain@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	December 09-11, 2019	36000
SM 1972	Key MBA Learnings for Executives	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	December 09-11, 2019	40000
PPM/ECO 1973	Managing Corporate Sustainability and Social Responsibility	S. K. Tapasvi Rupamanjari Sinha Ray	tapasvi@mdi.ac.in rupamanjari@mdi.ac.in	Campus	3	December 09-11, 2019	36000
OB 1974	Building High Performance Team	Sumita Rai	sumitar@mdi.ac.in	Campus	3	December 11-13, 2019	36000
OM 1975	Strategic Sourcing	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	December 16-18, 2019	36000
OB 1976	Transforming Organization through Proactive People Management Strategies	A. K. Jain	akjain@mdi.ac.in	Campus	3	December 16-18, 2019	36000
SM 1977	Strategy & Innovation for Educational Leaders	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	December 16 -18, 2019	50000
IM 1978	Application of Artificial Intelligence in Management	N.P. Singh	knpsingh@mdi.ac.in	Campus	3	December 16-18, 2019	36000
FIN 1979	Finance for Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	December 16-20, 2019	55000
HRM/OB 1980	Managing Competence at Work for High Performance	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	December 18-20, 2019	36000
ECO 1981	Project Appraisal of Infrastructure Sector	Sunil Ashra Rupamanjari Sinha Ray	sunil@mdi.ac.in rupamanjari@mdi.ac.in	Campus	3	December 18-20, 2019	55000
January							
OB 1982	Managing Self and Others for Higher Performance	Daisy Chauhan	daisy@mdi.ac.in	Campus	3	January 06-08, 2020	36000
OB 1983	Discovering Self for Managerial Excellence	Sumita Rai	sumitar@mdi.ac.in	Campus	3	January 08-10, 2020	36000
SM /ECO 1984	Getting Better on Making Smart Decisions	Arun Tripathy Leena A. Kaushal	arun.tripathy@mdi.ac.in leena.kaushal@mdi.ac.in	Campus	3	January 08-10, 2020	36000
OM 1985	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	January 13-15, 2020	36000
IM/OB 1986	HR Analytics	Sangeeta S.Bhardwaj Priyanka Vallabh	ssbhardwaj@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	January 15-17, 2020	36000
HRM/BC 1987	Engaging Teams for Improved Performance	Nidhi Bisht Vidhu Gaur	nidhi.bisht@mdi.ac.in vidhu.gaur@mdi.ac.in	Campus	3	January 15-17, 2020	36000
BC 1988	Negotiation Strategies: A Win-Win Approach	Neera Jain Niva Bhandari	njain@mdi.ac.in niva.bhandari@mdi.ac.in	Campus	3	January 15-17, 2020	36000
SM 1989	Disruptive Strategy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 15-17, 2020	75000
OM 1990	Total Quality Management (TQM)	Manoj K. Srivastava Anupama Prashar	mks@mdi.ac.in anupama.prashar@mdi.ac.in	Campus	3	January 20-22, 2020	36000
SM 1991	Happiness Strategy	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 22-24, 2020	50000
HRM/OB 1992	Developing People at Workplace: Catalyst for Change	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	January 22-24, 2020	36000
OM 1993	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	January 27-29, 2020	36000
OB 1994	Developing Leadership Competencies	Sumita Rai	sumitar@mdi.ac.in	Campus	3	January 29-31, 2020	36000
BC 1995	Developing Women Leadership: A Communication Perspective	Neera Jain	njain@mdi.ac.in	Campus	3	January 29-31, 2020	36000
SM 1996	Key MBA Learnings for Executives	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	January 29-31, 2020	40000
SM 1997	Validating Strategy Like a Military General	Ankur Roy	ankur.roy@mdi.ac.in	Campus	3	January 29-31, 2020	45000
February							
OM 1998	Logistics and Inventory Management	Ashok Panjwani Manoj K. Srivastava	apanjwani@mdi.ac.in mks@mdi.ac.in	Campus	3	February 03-05, 2020	36000
SM 1999	Strategy for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 03-05, 2020	75000
OLP/HRM/OB 2000	18th Human Resource Management: An International Perspective	Anil A. Pathak Tanuja Sharma	apathak@mdi.ac.in tanujasharma@mdi.ac.in	Campus & Abroad	13	February 03-15, 2020	4,00,000*

Code	MDP Title	Faculty (Prof./Dr.)	Email id*	Venue	No. of Days	Dates	Fees (Rs.)
OM 2001	Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	Campus	3	February 10-12, 2020	36000
SM 2002	Strategy with Intuition	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 10-12, 2020	75000
SM 2003	Born to Perform & Win	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 12-14, 2020	50000
BC 2004	Effective Communication for Managers and Leaders	Neera Jain	njain@mdi.ac.in	Campus	3	February 17-19, 2020	36000
SM 2005	Innovation for High Performance	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 17-19, 2020	50000
OB 2006	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	Campus	3	February 19-21, 2020	36000
HRM/OB 2007	Young Leadership Program for Managers	Nidhi Bisht Priyanka Vallabh	nidhi.bisht@mdi.ac.in priyanka.vallabh@mdi.ac.in	Campus	3	February 19-21, 2020	36000
SM 2008	Strategy & Innovation for Educational Leaders	Rajesh K Pillania	rajeshpillania@mdi.ac.in	Campus	3	February 24-26, 2020	50000
OB 2009	Understanding and Managing Self	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	February 26-28, 2020	36000
March							
PPM/OM 2010	Green Operations and Sustainability	S. K. Tapasvi Manoj K. Srivastava	tapasvi@mdi.ac.in mks@mdi.ac.in	Campus	3	March 02-04, 2020	36000
OB/BC 2011	Mastering Difficult Negotiation	Anil A. Pathak Neera Jain	apathak@mdi.ac.in njain@mdi.ac.in	Campus	3	March 09-11, 2020	36000
FIN 2012	Finance For Non-Finance Executives	Sandeep Goel Shailendra K. Rai	sandeep@mdi.ac.in skrai@mdi.ac.in	Campus	5	March 16-20, 2020	55000
BC/MM 2013	Story Telling and Theater Techniques for Effective Communication	Neera Jain Ritu Srivastava	njain@mdi.ac.in ritu.srivastava@mdi.ac.in	Campus	3	March 16-18, 2020	36000
OB 2014	Interview Skills	Anil A. Pathak	apathak@mdi.ac.in	Campus	3	March 25-27, 2020	36000

*Fees for the programs cover expenses in India, to and fro travel abroad in economy class and academic inputs/industry visits as estimated currently. The lodging and boarding expenses abroad will be borne by the sponsoring organization. Exact fees will be given when the detailed brochure will be sent.

- NOTE:
1. The detailed venue, fee etc. are indicative and subject to change. Detailed brochure for the individual programs will be available about 3 months before the start of each program.
 2. Organizations concerned must confirm their acceptance of nominations before sending participants to program venue.
 3. GST as applicable will be charged extra on all the programs in addition to the program fees.
 4. We will provide 10% discount, when we receive 3 to 5 nominations & 20% discount on more than 5 nominations for single programme from same organisation. The overall discount will not exceed 20%.
 5. For programme with OLP components the discount will be applicable only on DLP fee.



APRIL 2019							MAY 2019							JUNE 2019							JULY 2019							AUGUST 2019							SEPTEMBER 2019						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
1	2	3	4	5	6				1	2	3	4	30						1	1	2	3	4	5	6				1	2	3	1	2	3	4	5	6	7			
7	8	9	10	11	12	13	5	6	7	8	9	10	11	2	3	4	5	6	7	8	7	8	9	10	11	12	13	4	5	6	7	8	9	10	8	9	10	11	12	13	14
14	15	16	17	18	19	20	12	13	14	15	16	17	18	9	10	11	12	13	14	15	14	15	16	17	18	19	20	11	12	13	14	15	16	17	15	16	17	18	19	20	21
21	22	23	24	25	26	27	19	20	21	22	23	24	25	16	17	18	19	20	21	22	21	22	23	24	25	26	27	18	19	20	21	22	23	24	22	23	24	25	26	27	28
28	29	30	26	27	28	29	31	23	24	25	26	27	28	29	28	29	30	31	25	26	27	28	29	30	31	29	30														

OCTOBER 2019							NOVEMBER 2019							DECEMBER 2019							JANUARY 2020							FEBRUARY 2020							MARCH 2020						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
	1	2	3	4	5						1	2	1	2	3	4	5	6	7				1	2	3	4						1	1	2	3	4	5	6	7		
6	7	8	9	10	11	12	3	4	5	6	7	8	9	8	9	10	11	12	13	14	5	6	7	8	9	10	11	2	3	4	5	6	7	8	8	9	10	11	12	13	14
13	14	15	16	17	18	19	10	11	12	13	14	15	16	15	16	17	18	19	20	21	12	13	14	15	16	17	18	9	10	11	12	13	14	15	15	16	17	18	19	20	21
20	21	22	23	24	25	26	17	18	19	20	21	22	23	22	23	24	25	26	27	28	19	20	21	22	23	24	25	16	17	18	19	20	21	22	22	23	24	25	26	27	28
27	28	29	30	31	24	25	26	27	28	29	30	29	30	31	26	27	28	29	30	31	23	24	25	26	27	28	29	29	30	31											



About MDI

Management Development Institute Gurgaon one of the leading Business Schools in India is consistently ranked among the top B-Schools of the country by reputed agencies and publications. MDI has the distinction of being the first internationally accredited Indian Business School having received international accreditation by Association of MBAs (AMBA) London in 2006. The long-term programmes of MDI have received Association of MBAs (AMBA) London reaccreditation in 2010 & 2015 and South Asian Quality Assurance Systems (SAQS) Re-Accreditation in 2013. The accreditation across the programme offerings vouches for the international quality of education imparted at the Institute.

MDI Gurgaon is a flourishing cauldron of excellence in management education, high quality research, executive development and value added consultancy. Having established its footprint worldwide, MDI's vision is to become one of the top business schools in the world by incorporating world's best academic practices in all its programmes, namely management and executive programmes, and training programs for the top management of the corporate world. MDI's offerings are continuously updated in keeping with the ever changing global business environment, social responsibilities, while setting high standards for all our stake holders.

MDI has consistently focused on designing practice oriented learning and a contemporary industry- focused curriculum, driven by our strong corporate interface. This unique blend of MDI's global perspective and strong industry linkage contribute towards bringing best practices to corporates, through training programs as well as action-centric research and consulting. Further, it leads to collaborative research in global, cross-cultural areas of management, jointly with top-notch research driven institutions world-wide. This research has led to MDI taking a leading role in business and economic development.

MDI's 70+ national and international faculty drawn from academics and industry make the teaching-learning process more meaningful by providing the right mix of practical insights and academic rigour. The Institute is committed towards creating a community which is vibrant and which provides a lifelong learning experience and professional development. MDI offers the following long duration programmes: PGPM, PGP-HRM, PGP-IM, NMP, PGP-EM, PGPM-PT, PGP-PPM & FPM.

Continuing Education

MDI is the largest school for continuing education in the country. Business organizations in today's world are competing in an extremely dynamic and complex environment. To cater to the need for continuous upgradation of individual and organizational capabilities, with over 45 years in this field, MDI conducts nearly 200 weeks of intensive short- term training programs each year. These include open programs, as well as customized organized specific training modules. These programmes help executives broaden their understanding and improve their skills to face challenges at higher positions. MDI has alliances with international business schools, industry and individual experts to offer joint programmes to address the diverse needs in continuing education.

Research and Consulting

Research and Consulting at MDI are a way to partner with the industry to resolve challenges in an ever changing environment and a way to continuously strengthen the interface between academics and practice. Faculty members independently carry out action research and consulting. MDI has the distinction of being involved in large, complex and high quality consulting projects which help the industry with cost effective, ethical, reliable and high quality solutions of strategic value.

Research is an important constituent of MDI's vision and mission. Consequently, MDI expects its entire academic community to be research active and to carry out research work of a consistently higher international standard that can contribute to the national goals of innovation, socio-economic development and environmental sustainability. Research can be undertaken directly by one or more faculty members, or through Centers of Excellence, which are independent entities within MDI that carry out research through their members.

MDI's International Relations

MDI nurtures a vision to be a truly global business school. As economic networks gain eminence over geographic boundaries, MDI realized the emerging role of international markets and the need for B-schools to groom managers with an international perspective. MDI has active linkages with Queensland University of Technology, Brisbane, Royal Melbourne Institute of Technology (RMIT), Melbourne, University of South Australia, Adelaide, South Australia, Vienna University of Economic & Business Administration, Vienna, Royal Institute of Management - Thimphu, Bhutan, Solvay Business School, Brussels, The Faculty of Applied Economics, University of Antwerp, Antwerp, Louvain School of Management, Louvain-la-Neuve, Fundação Instituto de Administração (FIA), Brazil, DeGroote School of Business, McMaster University, Ontario, University of Waterloo, Waterloo, Richard Ivey School of Business, Ontario, Huazhong University of Science and Technology (HUST), School of Management, Wuhan, Antai College of Economics & Management, Shanghai Jiao Tong University, China, Cyprus International Institute of Management - Nicosia, Cyprus, Copenhagen Business School, Copenhagen Aarhus School of Business, Aarhus, Middlesex University, London, Aston Business School, Aston University, Birmingham, University of Tampere, Tampere, SKEMA Business School, ESCP Europe, Paris EDHEC Business School - Roubaix Cedex 1, Paris, IAE Aix-en Provence, Puyricard, Total Professors Association (TPA), Paris, Toulouse Business School (TBS), Grenoble Ecole de Management, Grenoble Sciences Po Lille, Lille, Bergische Universität Wuppertal, Wuppertal, Frankfurt School of Finance & Management, Frankfurt, HHL Leipzig Graduate School of Management, Leipzig, Munich Business School, Munich, PFORZHEIM University, ALBA Graduate Business School (Greece), Athens University of Economics and Business, Athens, Hungarian Logistics Association, Budapest, University of Szeged, Szeged, Bocconi University, Milan, Università Carlo Cattaneo, (LIUC), Castellanza, Nagoya University of Commerce & Business - Nagoya, Japan, Almaty University, Malaysia, Universiti Sains Malaysia, Pinang, Malaysia, Groupe Institut Supérieur De Commerce Et D'administration Des Entreprises - Groupe Iscae, Morocco, Nepal Administrative Staff College, Jawalakhel, Lalitpur, Nepal, Kathmandu University School of Management, Patan, Lalitpur, Nepal, Norwegian School of Management BI, Sandvika, Nordic Centre in India, University of Oslo, RSM Erasmus University, Rotterdam, Lahore University of Management Sciences (LUMS), Lahore, Graduate School of Business Economics, Higher School of International Commerce and Finance (WSHiFM), Warsaw, Warsaw School of Economics, Warsaw, ISCTE - Instituto Universitário de Lisboa (ISCTE-IUL) Lisbon, Portugal, The Russian Presidential Academy of National Economy and Public Administration (RANEPA), Russia, Moscow International Higher Business School 'MI RBIS', Moscow, University of Maribor, School of Economics and Business, Maribor, University of the Free State, Bloemfontein, BEM School of Management, Dakar, ZHAW School of Management and Law, Zurich School of Management, Asian Institute of Technology, Pathumthani, The National Institute of Development Administration (NIDA), Bentley College University, Massachusetts, Marquette University, Wisconsin, Milwaukee, North Carolina State University, Raleigh, North Carolina, Robert H. Smith School of Business, University of Maryland, School of Public Policy, George Mason University, Arlington, Virginia, The University of North Carolina, Kenan-Flagler Business School, Chapel Hill, Smeal College of Business, Pennsylvania State University. The process of building linkages began more than a decade ago and today MDI has partnerships in almost every continent of the globe. In fact, MDI is the first B-school from India to partner with a B-school in Africa. The international partnerships encompass a gamut of interests such as joint research, executive education, and development of academic material, collaborative work on projects of international scope, faculty exchange and student exchange.



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