

**Ref. No. : AMC and Annual technical support & Renewal of Software subscription for Cyberoam appliance CR 750 iNG-XP**

Date: August 9, 2017

Dear Sir,

**Subject: Invitation of Sealed quotations for AMC and Annual technical support & Renewal of Software subscription for Cyberoam appliance CR750iNG-XP**

Sealed Quotations are invited for AMC and Annual technical support & Renewal of Software subscription for Cyberoam appliance CR750iNG-XP . As per the scope of work and on the terms and conditions mentioned in the enclosed document.

Sealed Quotations for AMC and Annual technical support & Renewal of Software subscription for Cyberoam appliance CR750iNG-XP, should be submitted in two sealed envelopes duly super scribed as:

- Technical Quotation for AMC and Annual technical support & Renewal of Software subscription for Cyberoam appliance CR750iNG-XP
- Financial Quotation for AMC and Annual technical support & Renewal of Software subscription for Cyberoam appliance CR750iNG-XP

Both the quotations should be submitted in the separate sealed envelopes.

1. No quotations would be accepted by e-mail and only hard copies will be considered.
2. Please write Subject line and Tender Reference on the Top of the envelope.

The quotations should be submitted in the sealed covers super scribed as addressed to:-

Senior Systems Analyst  
Computer Centre  
MANAGEMENT DEVELOPMENT INSTITUTE  
Mehrauli Road, Sukhrali  
Gurgaon - 122 007, Haryana (INDIA)

For any Query Kindly contact:

Mr. D.K. Ahuja  
Tel: 0124-4560327,

Sealed Quotations should reach on or before **1.00 p.m. of 14<sup>th</sup> August , 2017.**

**Terms & Conditions:**

1. Kindly provide Profile of your Firm/Company along with the Year of establishment, Annual revenues for the last 3 Years Names & addresses of similar clients (at least three) and at least one in large size academic institution along with the telephone numbers of the contact persons of the clients to whom similar services provided by your company. Please provide photo copies of Purchase Orders.
2. Vendor should be OEM or Authorized Business Partner of the Sophos as per details in the Technical bid . Attach the relevant and valid document of OEM in support of authorisation.
3. Technical and Financial bid should be submitted on company letter head and should be submitted duly signed by the authorized person.
4. 90% within 3 weeks after delivery and installation of the license at site and on receiving of bills. Balance 10% will be paid in 2 equal installments each to be paid post half yearly .
5. This contract shall be valid for a period of initially one year's which could be extended on mutually agreed terms after completion of satisfactory services for next period. Institute reserves the right to terminate the contract by giving one month notice in writing without assigning any reason whatsoever.
6. The quoted price shall be valid for at least 6 months. Institute will not entertain any request in respect of escalation of price due to any reason whatsoever.
7. Financial Bids of only those firms will be opened, whose Technical Bids are found compliant/suitable after Technical evaluation is done by the MDI .
8. Sub-contract of project and services is not allowed .
9. MDI reserve the right to accept or reject any or all the quotations without assigning any reason whatsoever.

Date :

(Signature)  
Name of Vendor

### Technical Bid

#### Sealed Quotation for AMC and Annual technical support & Renewal of Software subscription for Cyberoam Appliance CR 750 iNG-XP

S. No.	Description	Company Response				Remarks
1	Profile of your firm/company Year of establishment Number of employees Technical Non Technical Annual revenues for the last 3 Years for Support AMC's of Cyberrom. (Kindly provide details & relevant documents.	<b>Year</b>	<b>1</b>	<b>2</b>	<b>3</b>	
		<b>Revenue</b>				
		<b>No. of AMC Clients</b>				
2	Names & addresses of prestigious clients (at least three) and at least one in large size academic institution and one in any other, along with the telephone numbers of the contact persons of the clients where you are maintaining Cyberoam UTM . (Attach separate sheet)					
3	Authorised partner of Sophos (Attached valid Certificate)	Yes <input type="checkbox"/> / No <input type="checkbox"/>				
4	Contact details of the authorized person of the company. 1. Name : 2. Office Tel No. : 3. Mobile no. : 4. Official E-mail id :					

#### Scope of Work :

**Product : Cyberoam 750iNG-XP**

S. No.	Description	Qty.	Company Response
1(a)	Subscription renewal of Antivirus and AntiSpam of Cyberoam 750iNG-XP	1	Yes <input type="checkbox"/> / No <input type="checkbox"/>
1(b)	Subscription renewal of Intrusion Prevention	1	Yes <input type="checkbox"/> / No <input type="checkbox"/>
1(c)	Subscription renewal of Web and Content Filtering	1	Yes <input type="checkbox"/> / No <input type="checkbox"/>
1(d)	Cyberoam Care for CR 750iNG-XP. 24*7 Premium Maintenance Support (Advance Replacement after Approval on Ticket, Hardware Return to Factory (one working day), eMail and Toll-free Telephonic Support. <b>Comprehensive Onsite support for one year</b>		Yes <input type="checkbox"/> / No <input type="checkbox"/>
	Vendor should agreed to all the above items		Yes <input type="checkbox"/> / No <input type="checkbox"/>
	<b>Any other Information from the Vendor attach separate , Sheet (Do not change the bid format)</b>		

Date :

(Signature)

Name of Vendor

## Financial Bid

**Sealed Quotation for AMC and Annual technical support & Renewal of Software subscription for Cyberoam appliance CR 750 iNG-XP.**

S. No.	Description	Qty.	Amount for 1 <sup>st</sup> year in INR	Amount for 2 <sup>nd</sup> year in INR	Amount for 3 <sup>rd</sup> year in INR
1(a)	Subscription renewal of Antivirus and AntiSpam of Cyberoam 750iNG-XP.	1			
1(b)	Subscription renewal of Intrusion Prevention	1			
1(c)	Subscription renewal of Web and Content Filtering	1			
1(d)	Cyberoam Care for CR 750iNG-XP. 24*7 Premium Maintenance Support (Advance Replacement after Approval on Ticket, Hardware Return to Factory (one working day), eMail and Toll-free Telephonic Support. <b>Comprehensive Onsite support for one year</b>	1			
	<b>Total</b>				
	<b>Taxes</b>				
	<b>Grand Total</b>				
	Payment Terms : 90% within 3 weeks after delivery and installation of the license at site and on receiving of bills. Balance 10% will be paid in 2 equal installments each to be paid post half yearly .				
	<b>Any other Information from the Vendor attach separate Sheet (Do not change the bid format)</b>				

Date :

(Signature)  
Name of Vendor