



## **INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS**

**To the Board of Governors  
MANAGEMENT DEVELOPMENT INSTITUTE, GURUGRAM**

### **Report on the audit of Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of **MANAGEMENT DEVELOPMENT INSTITUTE GURUGRAM**, which comprise the Balance Sheet as at 31<sup>st</sup> March, 2023 and also the Income & Expenditure Account for the year ended 31<sup>st</sup> March, 2023 and notes to the financial statements including summary of the significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give the true and fair view of the financial position of the entity as at 31<sup>st</sup> March, 2023 and of its financial performance for the year ended in accordance with the applicable Accounting Standards issued by the Institute of Chartered Accountants of India (ICAI).

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. We are independent of the company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the Financial Statements for the year ended 31<sup>st</sup> March, 2023 and we have fulfilled our other ethical responsibilities in accordance with ICAI's Code of Ethics.

We believe that the audit evidences obtained by us are sufficient and appropriate to provide the basis for our audit opinion.

#### **Responsibility of Management and Those Charged With Governance for the Financial Statements**

The Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance of the entity in accordance with the generally acceptable Accounting Principles accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is responsible for the assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis for accounting unless the management



either intends to liquidate the entity or to cease the operations, or has no realistic alternative but to do so.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the accompanying financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidences that are sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management.
- Conclude on the appropriateness of the Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Institute to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Institute to cease to continue as a going concern.
- Obtain sufficient and appropriate audit evidence regarding the financial statements of the Instituteto express an opinion on the accompanying financial statements.

We consider quantitative materiality and qualitative factors in:

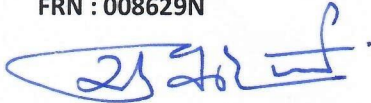
- (i) Planning the scope of our audit work and in evaluating the results of our work .
- (ii) Evaluating the effect of any identified misstatements in the financial statements.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

For Sunder Sharma & Co.  
Chartered Accountants  
FRN : 008629N



CA Sunder Kumar Sharma  
Partner  
Membership No.: 087495



Place: Delhi

Date:

**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**

Balance Sheet as at March 31, 2023

Liabilities		Schedule	As at March 31, 2023	As at March 31, 2022	Assets	Schedule	As at March 31, 2023	As at March 31, 2022
Corpus Fund		1	17,20,48,244	17,11,28,383	Fixed Assets			
Surplus Fund		2	1,79,47,66,260	1,77,11,26,472	Funded Assets	9.1	2,69,91,676	2,81,99,758
<b>Earmarked Fund</b>					Assets other than those funded from grants	9.2	1,05,17,12,047	98,14,31,905
Infrastructure fund		3	3,55,60,00,000	3,30,60,00,000	Investments	10	3,37,46,18,765	3,09,25,66,692
Campus and fixed asset fund		4	2,69,91,676	2,81,99,758	Current assets, loans and advances	11	32,29,31,101	28,43,82,384
Gratuity reserve fund		5	13,26,89,684	13,01,66,228	MDI Murshidabad		1,49,98,10,920	1,47,53,88,909
Leave encashment fund		6	21,10,36,097	19,45,54,732				
Other Funds		7	6,93,75,264	6,47,01,618				
Current Liabilities and provisions		8	31,31,57,294	19,60,92,462				
<b>Total Liabilities</b>			<b>6,27,60,64,515</b>	<b>5,86,19,69,647</b>	<b>Total Assets</b>		<b>6,27,60,64,515</b>	<b>5,86,19,69,647</b>

Significant Accounting Policies and Notes to Accounts

30-31

As per our audit report of even date attached

For Sunder Sharma & Co.  
Chartered Accountants  
FRN : 008629N



CA Sunder Kumar Sharma  
Partner

M.No. 087495

Date: 21/07/2023

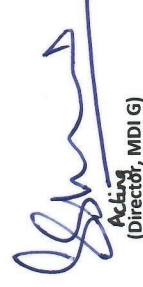
Place: Delhi

UDIN: 25087495B6Y68N6278

For and on behalf of Board of Governors



(CAO F&A, MDI G)



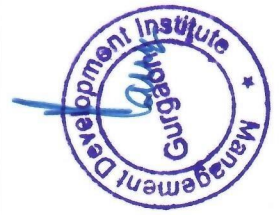
Acting  
Director, MDI G



**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**

Income and Expenditure Account for the period ended March 31, 2023

Expenditure	Schedule	Year Ended March 31, 2023	Year Ended March 31, 2022	Income	Schedule	Year Ended March 31, 2023	Year Ended March 31, 2022
Programme expenses	17	32,97,35,348	23,39,86,097	Revenue from Graduate and Exgraduate programme	12	1,21,96,08,186	1,13,74,88,719
Research and technical advisory services and other activities	18	1,04,30,011	1,83,67,232	Revenue from others operations			
Pay and allowances				MDP programme	13	15,48,69,756	5,65,94,718
Employee salary	19	42,78,92,540	38,22,76,876	Income from consultancy and research	14	65,49,473	2,92,30,561
Staff welfare expenses	20	9,65,14,300	12,37,84,630	Other income	15	54,03,552	53,06,141
Faculty development	21	68,38,660	4,65,666	Interest on Investments			
Travelling and conveyance	22	1,17,91,720	14,92,083	Interest income other than on earmarked fund	16.1	18,93,79,192	14,57,15,144
Administrative expenses	23	16,84,77,801	11,17,79,776	Interest income on earmarked Investment	16.2	27,59,584	50,18,961
Repair and maintenance	24	8,93,10,419	7,12,78,798	Profit on sale of fixed asset		1,09,908	1,17,861
Auditor remuneration	25	8,71,258	20,86,336				
Finance Costs	26	1,25,548	1,95,731				
Student activity expenses	27	96,88,256	42,86,869				
General expenses	28	1,97,85,420	1,51,69,530				
Depreciation	29	13,31,18,026	8,81,41,656				
Balance of income over expenditure before prior period items		<b>27,41,00,343</b>	<b>32,61,60,827</b>				
Prior period expense		4,60,556	5,78,922				
Balance of income over expenditure before prior period items		27,36,39,787	32,55,81,906				
<b>Total</b>		<b>1,57,86,79,651</b>	<b>1,37,94,72,106</b>	<b>Total</b>		<b>1,57,86,79,651</b>	<b>1,37,94,72,106</b>



**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**

Income Appropriation Account for the year ended March 31, 2023

Expenditure	Year Ended March 31, 2023	Year Ended March 31, 2022	Income	Year Ended March 31, 2023	Year Ended March 31, 2022
Surplus transferred to Infrastructure fund	25,00,00,000	26,00,00,000	Excess of Income over Expenditure brought forward from Income & Expenditure Account	27,36,39,787	32,55,81,906
Surplus transferred to Surplus fund and other activities	2,36,39,787	6,55,81,906	Transferred from Surplus Fund		
<b>Total</b>	<b>27,36,39,787</b>	<b>32,55,81,906</b>	<b>Total</b>	<b>27,36,39,787</b>	<b>32,55,81,906</b>

As per our audit report of even date attached

For Sunder Sharma & Co.  
Chartered Accountants  
FRN : 008629N



CA Sunder Kumar Sharma  
Partner

M.No. 087495

Date: 21/07/23

Place: Delhi

UDIN: 23087495 B5Y6QN6278



For and on behalf of Board of Governors



(CAO F&A, MDI G)



Acting  
Director, MDI G

**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**

**NOTES FORMING PART OF THE FINANCIAL STATEMENTS**

Particulars	As at 31st March, 2023	As at 31st March, 2022
<b>Schedule No. 1</b>		
<b>Corpus Fund</b>		
Opening Balance	17,11,28,383	16,94,55,396
Add: Interest earned during the year	9,19,861	16,72,987
Less: Utilization during the year	-	-
<b>Total</b>	<b><u>17,20,48,244</u></b>	<b><u>17,11,28,383</u></b>
<b>Schedule No. 2</b>		
<b>Surplus Fund</b>		
Opening Balance	1,77,11,26,473	1,70,55,44,567
Add:- Surplus transferred from Income & Exenditure Appropriation Account	2,36,39,787	6,55,81,906
Less:- Transferred to Income & Exenditure Appropriation Account	-	-
<b>Total</b>	<b><u>1,79,47,66,260</u></b>	<b><u>1,77,11,26,473</u></b>
<b>Schedule No. 3</b>		
<b>Infrastructure Fund</b>		
Opening Balance	3,30,60,00,000	3,04,60,00,000
Add:- Surplus transferred from Income & Exenditure Appropriation Account	25,00,00,000	26,00,00,000
Less:- Transferred to Income & Exenditure Appropriation Account	-	-
<b>Total</b>	<b><u>3,55,60,00,000</u></b>	<b><u>3,30,60,00,000</u></b>
<b>Schedule No. 4</b>		
<b>Campus and Fixed Assets Fund</b>		
Opening Balance	2,81,99,758	2,94,82,123
Add:- Addition during the year	-	-
Less:- Transferred from Income & Exenditure Account	12,08,082	12,82,365
<b>Total</b>	<b><u>2,69,91,676</u></b>	<b><u>2,81,99,758</u></b>
<b>Schedule No. 5</b>		
<b>Gratuity Reserve Fund</b>		
Opening Balance	13,01,66,228	10,90,18,139
Add:- Interest earned during the year	86,84,376	72,05,224
Add:- Provision during for the year	48,08,540	1,81,51,238
Less:- Payments made during the year	1,09,69,460	42,08,373
<b>Total</b>	<b><u>13,26,89,684</u></b>	<b><u>13,01,66,228</u></b>



Particulars	As at 31st March, 2023	As at 31st March, 2022
<b>Schedule No. 6</b>		
<b>Leave Encashment Fund</b>		
Opening Balance	19,45,54,732	15,31,01,523
Add:- Interest earned during the year	1,33,81,396	1,02,80,663
Add:- Provision during for the year	1,23,12,375	3,83,78,316
Less:- Payments made during the year	92,12,406	72,05,770
<b>Total</b>	<b>21,10,36,097</b>	<b>19,45,54,732</b>

Schedule '7' - Other funds					
PARTICULARS	As at March- 31,2022	Contribution received during the year	Interest income transferred from I&E Account	Payments made during the year	As at March- 31,2023
Alumni Association fund	5,35,86,662	94,28,900	-	49,73,775	5,80,41,787
Meritorious Students Award fund	25,73,622	-	34,112	-	26,07,734
Raman Munjal chair endowment fund	21,35,232	-	1,09,160	-	22,44,392
Corporate Membership fund	10,00,000	-	-	-	10,00,000
Director Medical Relief Fund	54,06,102	75,249	-	-	54,81,351
<b>Total</b>	<b>6,47,01,618</b>	<b>95,04,149</b>	<b>1,43,272</b>	<b>49,73,775</b>	<b>6,93,75,264</b>

**Schedule No. 8**  
**Current Liabilities and Provisions**

Sundry Creditors	5,83,18,207	1,33,89,734
Other Liabilities	2,32,48,147	2,24,42,772
Accumulated receipts on incomplete research projects	1,89,24,494	1,39,74,494
Unspent research grant	52,74,936	51,21,043
Accumulated receipts on incomplete consultancy projects	4,96,96,768	99,73,951
Fees received in advance	64,61,670	23,99,000
Security deposits (Students)	3,91,63,953	3,39,46,466
Retention and EMD (Vendors)	28,79,374	1,74,14,346
Provisions	10,91,89,744	7,74,30,655
	<b>31,31,57,294</b>	<b>19,60,92,462</b>

**Schedule No. 10**  
**Investments**

IFCI Ltd. Bond @ 9.75%	4,00,00,000	4,00,00,000
<b>Fixed Deposits</b>		
Union Bank of India	2,20,80,13,899	88,76,45,732
Punjab National Bank	35,00,00,000	1,14,02,00,000
Bank of Baroda	45,00,00,000	70,00,00,000
LIC Leave Encashment Investment	19,87,23,722	19,45,54,732
LIC Gratuity Investment	12,78,81,144	13,01,66,228
	<b>3,37,46,18,765</b>	<b>3,09,25,66,692</b>





Particulars	As at 31st March, 2023	As at 31st March, 2022
<b>Schedule No. 11</b>		
<b>Current Assets, Loans and Advances</b>		
Stock of paper, stationery and other stores & spares - (At cost) (As Certified by management)	31,12,387	26,14,587
Accumulated expenses on incomplete research projects	49,78,127	20,39,109
Accumulated expenses on incomplete consultancy projects	83,35,460	31,80,922
Sundry Debtors (Unsecured - considered good)	2,33,91,912	2,26,55,591
Interest accrued but not due	12,62,72,973	8,81,93,953
Cash	21,089	20,971
<b>Balance with Banks</b>		
Balance in Savings Accounts	(1,51,56,861)	(5,76,10,733)
Flexi Fixed Deposits	8,45,73,857	12,82,90,000
Other Current Assets	74,47,244	15,25,982
Security deposits	37,83,204	38,73,204
Earnest Money Deposits	8,49,193	3,35,000
Advance to Parties	1,72,34,502	3,67,502
Loans and advances to employees	19,40,558	24,57,932
Pre-paid expenses and deferred expenses	3,82,38,454	3,54,22,747
Tax deducted at source	1,79,09,002	5,10,15,617
	<b><u>32,29,31,101</u></b>	<b><u>28,43,82,384</u></b>



MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON

Schedules forming part of Accounts

Schedule '9.1' - Fixed assets (Assets funded by grants)

S. No	Description of assets	GROSS BLOCK			ACCUMULATED DEPRECIATION			NET BLOCK	
		As at March 31, 2022	Additions during the year	Disposals/ adjustments during the year	As at March 31, 2023	Charge for the year	On Disposals/ adjustments during the year	As at March 31, 2023	As at March 31, 2022
1	Land	46,61,468	-	-	46,61,468	-	-	46,61,468	46,61,468
2	Buildings	9,62,60,560	-	-	9,62,60,560	11,67,904	-	2,21,90,178	2,33,58,082
3	Furniture and fixtures	99,25,335	-	-	99,25,335	8,096	-	24,287	32,383
4	Air conditioners and coolers	1,10,51,486	-	-	1,10,51,486	13,835	-	55,342	69,177
5	Furnishings	21,58,763	-	-	21,58,763	986	-	3,944	4,930
6	Typewriters and duplicators	4,49,582	-	-	4,49,582	138	-	551	689
7	Library equipment	4,73,735	-	-	4,73,735	162	-	650	812
8	Books	64,00,935	-	-	64,00,935	6	-	5	11
9	Office equipments	2,64,785	-	-	2,64,785	162	-	646	808
10	Telephone installations	14,37,389	-	-	14,37,389	6,330	-	25,321	31,651
11	Electrical equipments	1,59,991	-	-	1,59,991	329	-	1,318	1,647
12	Teaching aid equipment	39,92,750	-	-	39,92,750	412	-	619	1,031
13	Canteen equipment	24,691	-	-	24,691	3	-	13	16
14	Hostel equipment	8,04,863	-	-	8,04,863	340	-	1,358	1,698
15	Electrical installations	12,72,084	-	-	12,72,084	108	-	430	538
16	Electrical installations (internal)	87,26,027	-	-	87,26,027	4,269	-	17,078	21,347
17	Sign boards	54,444	-	-	54,444	18	-	52	70
18	Generators	13,10,524	-	-	13,10,524	375	-	1,498	1,873
19	Colony equipment	13,280	-	-	13,280	1	-	5	6
20	Films	2,72,437	-	-	2,72,437	-	-	1	1
21	Computer	80,40,140	-	-	80,40,140	4,608	-	6,912	11,520
<b>Total</b>		<b>15,77,55,269</b>	-	-	<b>15,77,55,269</b>	<b>12,05,082</b>	-	<b>2,69,91,676</b>	<b>2,81,99,758</b>
<b>Previous Year</b>		<b>15,77,55,269</b>	-	-	<b>15,77,55,269</b>	<b>12,82,365</b>	-	<b>2,81,99,758</b>	<b>2,94,82,123</b>



MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON

Schedules forming part of Accounts

Schedule '9.2' - Fixed assets (other than from grants)

S. No	Description of assets	GROSS BLOCK			ACCUMULATED DEPRECIATION			NET BLOCK	
		As at March 31, 2022	Additions during the year	Disposals/ adjustments during the year	As at March 31, 2023	Charge for the year	On Disposals/ adjustments during the year	As at March 31, 2023	As at March 31, 2022
1	Buildings	1,06,49,79,806	64,93,238	-	1,07,14,73,044	3,85,78,317	-	33,84,84,358	73,29,88,686
2	Furniture and fixtures	7,15,24,575	82,54,843	11,41,529	7,86,37,899	59,49,750	11,07,105	6,08,16,306	1,78,21,583
3	Air conditioners and coolers	5,40,06,156	2,86,32,665	60,774	8,25,78,047	1,01,79,913	56,386	4,73,76,607	3,52,01,440
4	Furnishings	53,18,699	-	-	53,18,699	1,89,771	-	45,59,529	7,59,170
5	Books	6,22,32,633	11,68,292	-	6,34,00,925	12,77,416	-	6,21,22,204	12,78,721
6	Office equipment	13,96,959	-	8,988	13,87,971	43,654	8,735	12,44,810	1,43,161
7	Telephone installations	95,95,408	-	-	95,95,408	4,35,988	-	76,32,238	19,63,170
8	Electrical equipment	5,06,22,360	43,50,437	59,891	5,49,12,906	71,75,768	53,024	2,73,65,586	2,75,47,320
9	Teaching aid equipment	2,85,13,127	1,64,10,844	66,42,246	3,82,81,725	82,90,551	66,82,608	2,58,75,023	1,24,06,702
10	Vehicles	77,988	-	-	77,988	14,623	-	34,120	43,868
11	Canteen equipment	2,727	-	-	2,727	6	-	2,704	23
12	Hostel equipment	1,15,21,913	99,680	55,489	1,15,66,104	9,87,992	53,451	84,68,985	30,97,119
13	Sign boards	18,400	-	-	18,400	24	-	18,327	97
14	Generators	4,28,98,314	-	-	4,28,98,314	13,87,786	-	3,73,47,168	55,51,146
15	Colony equipment	3,40,838	-	-	3,40,838	17,910	-	2,70,182	70,656
16	Films	19,43,304	-	-	19,43,304	641	-	19,42,664	640
17	Computers (including Software)	19,07,41,658	10,94,47,445	72,09,120	29,29,79,983	5,66,85,655	70,82,989	20,87,95,212	8,41,84,771
18	Gym equipments	30,81,603	1,72,840	1,21,837	31,32,606	1,25,962	1,21,020	30,06,644	1,25,962
19	Lift	2,13,27,462	14,75,000	-	2,28,02,462	17,76,298	-	1,56,97,268	71,05,194
20	Land (EDC)	6,67,28,179	-	-	6,67,28,179	-	-	6,67,28,179	6,67,28,179
		<b>1,68,68,72,109</b>	<b>17,65,05,284</b>	<b>1,52,99,874</b>	<b>1,84,80,77,519</b>	<b>13,31,18,025</b>	<b>1,50,65,318</b>	<b>85,10,59,935</b>	<b>99,70,17,584</b>
	Capital Work in Progress-Building	11,17,017	5,29,70,607	-	5,40,87,624	-	-	-	5,40,87,624
	Capital Work in Progress-Computers	2,64,49,999	-	2,58,43,160	6,06,839	-	-	-	6,06,839
									<b>2,64,49,999</b>



MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

Particulars	Year Ended March 31, 2023	Year Ended March 31, 2022
<b>Schedule No. 12</b>		
<b>Revenue from Graduate and Exgraduate programme</b>		
Tuition fee	93,74,36,835	94,82,18,480
Boarding fee	6,28,45,595	2,32,73,640
Lodging fee	8,09,86,783	2,86,52,211
Reading material fee	4,97,55,449	4,84,05,944
Student welfare activity fee	1,70,44,893	2,42,28,323
Library fee	3,08,96,240	3,15,40,672
NGO attachment revenue	2,70,000	-30,000
Revenue from National Immersion programme	8,46,075	-
Revenue from sale of prospectus	3,95,26,315	3,31,99,449
<b>Total</b>	<b><u>1,21,96,08,186</u></b>	<b><u>1,13,74,88,719</u></b>
<b>Schedule No. 13</b>		
<b>MDP programme</b>		
In company programme	12,07,91,487	5,37,25,768
Open company programme	3,40,78,269	28,68,950
<b>Total</b>	<b><u>15,48,69,756</u></b>	<b><u>5,65,94,718</u></b>
<b>Schedule No. 14</b>		
<b>Income from consultancy and research</b>		
Short term consultancy income	12,92,177	31,65,796
Long term consultancy income	36,04,220	2,34,99,559
Research income	16,53,076	25,65,207
<b>Total</b>	<b><u>65,49,473</u></b>	<b><u>2,92,30,561</u></b>
<b>Schedule No. 15</b>		
<b>Other income</b>		
Library membership fee	14,900	6,000
Stale Cheques/other receipts	-	38,05,050
Provision Written Back	37,61,994	14,95,091
Scrap Sale	10,98,199	-
Tender Application Money	2,54,237	-
Notice pay recovery and penalty	2,74,222	-
<b>Total</b>	<b><u>54,03,552</u></b>	<b><u>53,06,141</u></b>
<b>Schedule No. 16.1</b>		
<b>Interest income other than on earmarked fund</b>		
Interest received on savings bank	2,26,880	2,98,558
Interest from income tax refund	6,91,577	24,17,346
Interest from long term investment	17,83,12,092	13,30,60,955
Interest received on Flexi Fixed Deposit	99,70,803	98,11,173
Interest from employee advance	1,77,846	1,27,112
<b>Total</b>	<b><u>18,93,79,192</u></b>	<b><u>14,57,15,144</u></b>
<b>Schedule No. 16.2</b>		
<b>Interest income on earmarked Investment</b>		
Total Interest	2,60,42,382	2,43,38,751
Less : Transferred to :		
Corpus Fund	9,19,861	16,72,987
Gratuity reserve fund	86,84,376	72,05,224
Cumulative leave fund	1,33,81,396	1,02,80,663
Meritorious student award fund	34,112	17,784
Raman munjal endowment fund	1,09,160	56,910
Unspent research grant	1,53,893	86,222
<b>Total</b>	<b><u>27,59,584</u></b>	<b><u>50,18,961</u></b>



Particulars	Year Ended March 31, 2023	Year Ended March 31, 2022
<b>Schedule No. 17</b>		
<b>Programme expenses</b>		
Honorarium to guest faculty	2,43,89,883	1,12,94,057
Interview expenses	7,26,991	9,46,596
International Lodging	10,62,635	-
Commission on sale of prospectus	-	6,17,345
Fee for institutional membership	35,62,674	31,70,898
Expenditure on study material (Books)	88,49,889	91,93,484
Expenditure on study material (Reading)	29,10,608	8,89,018
Expenditure on study material (Case/Simulation)	29,70,340	4,38,687
Expenditure on workshop/conference/outbound training	14,40,969	-
Domestic boarding expenses	3,11,410	-
Expenditure on programme kit	15,82,595	5,66,164
Expenditure on programme dinner	23,99,784	2,12,375
Scholarship expenses	1,36,24,839	65,44,907
Honorarium FPM	12,82,603	11,36,778
Contingencies Grant - Scholars	1,41,588	46,273
Expenditure on Journals and Databases	5,02,82,804	4,08,17,187
Hostel boarding expenses	5,43,03,039	1,38,35,381
Expenditure on student's medical insurance	9,93,218	14,65,303
General printing and stationary	25,89,706	9,62,591
International partner charges	15,44,85,130	14,10,31,984
National Immersion Pr	6,71,249	-
Hostel expenses	4,29,448	2,35,551
inventory Expenses (Computer)	7,23,946	5,81,519
<b>Total</b>	<b><u>32,97,35,348</u></b>	<b><u>23,39,86,097</u></b>
<b>Schedule No. 18</b>		
<b>Research and technical advisory services</b>		
Short term consultancy expenses	4,324	1,38,612
Long term consultancy expenses	24,53,498	1,68,53,637
Research expenses	79,72,190	13,74,983
<b>Total</b>	<b><u>1,04,30,011</u></b>	<b><u>1,83,67,232</u></b>
<b>Schedule No. 19</b>		
<b>Employee salary</b>		
Basic pay	26,11,26,497	23,83,01,684
Dearness allowance	6,77,14,886	4,70,07,170
House rent allowance	2,49,13,095	2,35,74,920
Conveyance allowance	1,35,55,621	1,20,73,255
Leave travel allowance	1,17,53,004	1,04,73,885
Medical allowance	2,04,14,946	1,83,23,711
Meal allowance	70,47,781	68,61,528
Personal allowance	1,82,53,293	1,72,45,083
Miscellaneous allowance	21,00,485	24,31,400
Previous adjustment	-	16,54,200
Training To Staff	8,62,169	-
Consultancy with payroll	1,50,763	43,30,040
<b>Total</b>	<b><u>42,78,92,540</u></b>	<b><u>38,22,76,876</u></b>
<b>Schedule No. 20</b>		
<b>Staff welfare expenses</b>		
Leave encashment expense	1,33,16,011	3,83,78,316
Medical expenses	3,86,512	2,93,108
Membership fee	11,48,915	7,67,724
Newspaper to faculty	19,38,386	8,08,745
Honorarium expense	28,03,215	17,39,973
Employer pf contribution	3,57,62,628	3,44,48,077
PF trust admin charges	4,51,978	4,30,246
Gratuity expense	48,08,540	1,81,51,238
Staff welfare others	82,14,436	68,69,571
School fees to employee	33,25,283	32,52,400
Employer NPS Contribution	2,41,73,919	1,85,47,464
NPS admin charge payable	1,84,476	97,768
<b>Total</b>	<b><u>9,65,14,300</u></b>	<b><u>12,37,84,630</u></b>



Particulars	Year Ended March 31, 2023	Year Ended March 31, 2022
<b>Schedule No. 21</b>		
<b>Faculty development</b>		
Research publishing expenses	2,55,908	3,10,045
National conference & workshop	1,77,442	-
International conference	64,05,310	-
Other faculty development expense	-	1,55,621
<b>Total</b>	<b>68,38,660</b>	<b>4,65,666</b>
<b>Schedule No. 22</b>		
<b>Travelling and conveyance</b>		
Local conveyance	38,29,696	10,22,762
Domestic travelling	10,03,479	4,69,321
International travelling	69,58,544	-
<b>Total</b>	<b>1,17,91,720</b>	<b>14,92,083</b>
<b>Schedule No. 23</b>		
<b>Administrative expenses</b>		
Rent	6,45,600	6,45,600
Accreditation and compliance fee	48,62,305	8,84,954
Electricity expense	2,67,96,490	1,36,51,579
Generator running expense	18,65,742	11,57,139
Insurance of assets	8,28,645	9,12,214
Interest paid on TDS and GST	4,391	2,72,798
New business development	42,95,635	21,16,696
Photocopy expense	2,87,978	1,25,827
Postage and courier	84,741	2,05,322
Insurance of employee	69,51,885	77,19,002
Faculty/Staff recruitment expense	4,71,121	19,37,168
Telephone and Fax expense	25,14,875	21,06,741
Water expense	24,60,646	9,86,155
Board and committee expense	24,85,375	56,59,072
Printing Expenses	2,11,895	31,110
Alumni Other	2,53,820	-
Loss on Sale of Fixed Assets	35,534	-
Laundry expenses	30,350	26,616
DTH recharge expenses	48,902	36,930
Internet/Leas line expenses	41,12,865	56,24,999
Registration fee	55,197	1,89,996
Tent and lighting expenses	96,44,650	73,86,000
Photo and video graphy expense	7,29,085	1,63,235
Gift/Card/Medals expenses	3,82,702	1,21,103
Flower expenses	1,63,800	1,04,408
Convocation gown expenses	1,24,454	40,120
International linkage	17,11,928	-
Induction expenses	7,90,830	47,100
General administration expenses	5,17,360	4,20,573
Backdrop/Banner expenses	53,990	1,63,900
Rates and taxes	5,85,55,613	3,59,64,661
Legal expenses	55,40,122	61,59,010
Retainership/Professional Expenses	3,09,59,277	1,69,19,748
<b>Total</b>	<b>16,84,77,801</b>	<b>11,17,79,776</b>
<b>Schedule No. 24</b>		
<b>Repair and maintenance</b>		
Horticulture and conservancy	50,82,489	53,81,017
AC and water cooler maintenance	32,24,771	25,77,104
Office equipment maintenance	3,65,426	2,17,564
House keeping and maintenance	2,35,25,709	2,16,88,915
Security expense	1,71,56,061	1,29,06,550
Building structural maintenance	92,56,779	26,49,238
Electrical repair	43,42,103	40,79,979
Whitewash and painting	26,41,194	23,91,166
Hardware and network AMC	69,55,670	50,23,116
Software AMC	1,51,76,930	1,25,29,196
Teaching equipment maintenance	5,52,274	11,02,851
Pest Control	5,66,047	5,41,915
Fire equipment AMC	71,019	1,45,287
Gym maintenance	2,22,065	44,900
Kitchen equipment replacement and maintenance	1,71,880	-
<b>Total</b>	<b>8,93,10,419</b>	<b>7,12,78,798</b>



Particulars	Year Ended March 31, 2023	Year Ended March 31, 2022
<b>Schedule No. 25</b>		
<b>Auditor remuneration</b>		
Auditor remuneration	5,79,699	13,23,508
Out of pocket expenses	2,91,559	7,62,828
<b>Total</b>	<b>8,71,258</b>	<b>20,86,336</b>
<b>Schedule No. 26</b>		
<b>Finance Costs</b>		
Bank charges	1,25,548	1,95,731
<b>Total</b>	<b>1,25,548</b>	<b>1,95,731</b>
<b>Schedule No. 27</b>		
<b>Student activity expenses</b>		
Imperium	-	(700)
Festival and celebration expenses	5,51,521	56,764
Academic clubs expenses	79,65,079	38,14,110
Student activity expense	11,57,806	4,16,695
Music instruments and repairs	13,850	-
<b>Total</b>	<b>96,88,256</b>	<b>42,86,869</b>
<b>Schedule No. 28</b>		
<b>General expenses</b>		
Refreshment expenses	35,33,483	14,22,866
Advertisement Expense	38,01,840	-
Print media advertisement expense	61,10,963	30,44,265
Digital media advertisement expense	61,85,688	51,81,321
Public relation expense	-	12,00,000
Provision for doubtful debt	25,190	23,00,000
Common Round off Amount	257	12
Golden Jubilee Celebration	1,28,000	20,21,066
<b>Total</b>	<b>1,97,85,420</b>	<b>1,51,69,530</b>
<b>Schedule No. 29</b>		
<b>Depreciation</b>		
As per schedule '9.1'	12,08,082	12,82,367
As per schedule '9.2'	13,31,18,026	8,81,41,656
Less: Transferred from Campus and Fixed assets fund (As per Schedule '9.1')	12,08,082	12,82,367
	<b>13,31,18,026</b>	<b>8,81,41,656</b>



**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**  
**Schedules forming part of the Accounts for the year ended March 31, 2023**

**Significant Accounting Policies and Notes to Accounts**

**30. Significant accounting policies**

**i. Basis of preparation**

The financial statements are prepared under the historical cost convention, on accrual basis, in accordance with Generally Accepted Accounting Principles and to comply with the applicable accounting standards. The accounting policies have been consistently applied by the Institute unless otherwise stated.

**ii. Use of estimates**

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities on the date of the financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognized in the current and future periods.

**iii. Fixed assets and depreciation**

- a) Fixed assets are stated at cost less accumulated depreciation. Cost of acquisition or construction is inclusive of freight, duties, taxes and other incidental expenses.
- b) Depreciation is provided on written down value method at the rates given below:

<b>Fixed assets</b>	<b>Rate of depreciation</b>
Buildings	5%
Furniture and fixtures	25%
Air conditioners and coolers	20%
Furnishings	20%
Typewriters and duplicators	20%
Library equipment	20%
Books	50%
Office equipment	20%
Telephone installations	20%
Electrical equipment	20%
Teaching aid equipment	40%
Vehicles	25%
Canteen equipment	20%
Hostel equipment	20%
Electrical installation and electrical installation (Internal)	20%
Sign boards	25%
Generators	20%
Colony equipment	20%
Films	50%
Computers, Servers & IT installations including Software	40%
Gym equipment	50%
Lifts	20%

These rates are indicative of expected useful lives of the assets. Assets costing less than Rs. 5,000/- are directly charged to Income & Expenditure Account. Assets funded by grants from IFCI and other agencies are credited to Campus and Fixed Assets fund and depreciation on such assets are debited to the fund.





**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**  
**Schedules forming part of the Accounts for the year ended March 31, 2023**

**Significant Accounting Policies and Notes to Accounts**

- c) In respect of additions to fixed assets made during the year, depreciation is provided for the full year and in respect of sale/disposal of fixed assets, no depreciation is provided for in the year of sale / disposal.

**iv. Investments**

Investments that are readily realizable and intended to be held for not more than a year are classified in current assets. All other investments are classified as long-term investments.

Current investments are carried at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost; however, provision for diminution in value, other than temporary, is made.

Profit / loss on sale of investments are computed with reference to their average cost.

**v. Inventories**

Stock of paper, stationery and other stores & spares is valued at cost. Cost is determined on a weighted average basis.

**vi. Revenue recognition**

Revenue is recognized as under:

- a) Fees from programs is recognized on accrual basis.
- b) Research and technical advisory fees in the year of completion of the projects on the basis of the completed service contract method on acceptance of services by the client.
- c) Interest on investments in deposits, bonds and saving bank balances on a time proportion basis.

**vii. Accounting for grants related to specific fixed assets**

Grants related to depreciable fixed assets are recognized in the Income and Expenditure Account over the useful life of the assets to which they relate.

**viii. Employee Benefits**

*Gratuity*

Gratuity is a post employment benefit and is in the nature of defined benefit plan. The Gratuity fund is maintained and managed by LIC. The liability recognized in the balance sheet in respect of gratuity is the present value of the defined benefit obligation as at the balance sheet date as certified by LIC.

The defined benefit/obligation is calculated at the balance sheet date by LIC using projected unit credit method. The LIC's valuation of provision during the year are charged to in the Income and Expenditure Account. The payment of gratuity is made as per the provisions of the Gratuity Act, 1972.



**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**  
**Schedules forming part of the Accounts for the year ended March 31, 2023**

**Significant Accounting Policies and Notes to Accounts**

*Provident fund*

Contribution towards provident fund is a post employment benefit and is in the nature of defined contribution plan is charged to the income and expenditure account on accrual basis.

*Compensated absences/ contribution to leave fund*

The Leave encashment fund is maintained and managed by LIC. Liability in respect of compensated absences becoming due and expected to be availed more than one year after the balance sheet date is at value certified by LIC by using projected unit credit method.

The defined benefit/obligation is calculated at the balance sheet date by LIC using projected unit credit method. The LIC's valuation of provision during the year are charged to in the Income and Expenditure Account.

**ix. Foreign exchange transactions**

*Initial recognition*

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

*Conversion*

Foreign currency monetary items are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction; and non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined.

*Exchange differences*

Exchange differences arising on the settlement of monetary items or on reporting Institute monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognized as income or as expenses in the year in which they arise.

**x. Income and expenditure of earmarked funds**

- a) Donations/Capital grants are directly credited to the earmarked/general funds. Other income (including interest on earmarked funds) is routed through the Income and Expenditure Account and credited to respective earmarked fund. Expenditure relating to earmarked funds is directly charged to such funds.
- b) As per the directions of Board, 25% of the income from investments of additional corpus of Rs. 8 crores received from IFCI vide letter No.PAD/45 (ii)/94-446 dated 3<sup>rd</sup> January, 1994 is transferred to the Corpus Fund of the Institute.



**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**  
**Schedules forming part of the Accounts for the year ended March 31, 2023**

**Significant Accounting Policies and Notes to Accounts**

**xi. Contingent liabilities**

The Institute makes a provision when there is a present obligation as a result of a past event where the outflow of economic resources is probable and a reliable estimate of the amount of the obligation can be made. A disclosure is made for a contingent liability when there is a:

- possible obligation, the existence of which will be confirmed by the occurrence/non-occurrence of one or more uncertain events, not fully within the control of the Institute;
- present obligation, where it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation;
- Present obligation, where a reliable estimate cannot be made.

**31. Notes to Accounts**

**i. Contingent liabilities (Amount in Rs)**

<b>Particulars</b>	<b>2022-23</b>	<b>2021-22</b>
a) Income tax matters	-	-
b) Claims against the Institute not acknowledged as debts	-	-

The institute, vide an order dated December 26, 1975 had been Registered under section 12A of the Income Tax Act, 1961 and was claiming exemption under section 11 & 12 of the Income Tax Act, 1961.

The Institute, vide an order dated November 20, 2021 is registered under section 10(23C)(vi) of the Income Tax Act, 1961 and is claiming Income Tax exemptions under section 10(23C)(iv). The aforesaid approval has been granted from A.Y. 2022-23 to A.Y. 2026-27.

**ii. Valuation for Gratuity and Compensated absence**

During the year ended March 31, 2023 the LIC's valuation for Gratuity and Compensated absence has been done with the following assumptions –

<b>Particulars</b>	<b>Gratuity</b>	<b>Compensated absence</b>
Discount rate (previous year)	7.25% (7.00 %)	7.25% (7.00 %)
Rate of increase in compensation levels (previous year)	10.00% (10.00 %)	10.00% (10.00%)
Expected rate of return on plan assets (previous year)	7.07% (6.75%)	7.07% (6.75%)

During the year, the Institute has booked a provision amounting to Rs. 48,08,540 and Rs. 1,23,12,375 in Income & Expenditure Account towards Gratuity and Leave Encashment Funds respectively after considering interest receivable from funds available with LIC.



**MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON**  
**Schedules forming part of the Accounts for the year ended March 31, 2023**

**Significant Accounting Policies and Notes to Accounts**

**iii. Funds accumulated or set apart u/s 11 (2) of the Income Tax Act, 1961**

The Institute has an opening balance of Funds in FY 22-23 which has been set apart under section 11 (2) or in terms of third proviso to section 10(23C) amounting to Rs. 16,82,00,000 Rs. 31,00,00,000, Rs. 17,00,00,000 and Rs. 26,00,00,000 for FY 2018-19, FY 2019-20, FY 2020-21 and FY 2021-22 respectively for the purposes of leveraging infrastructural facilities at Gurgaon and Construction of Murshidabad Campus. As specified under section 11(2)(b) of the Income Tax Act, 1961, the aforesaid earmarked funds have been invested in the forms or modes specified in section 11 (5) of the Income Tax Act, 1961.

**Further, during the current financial year 2022-23, the Institute has decided to set apart a sum of Rs 25,00,00,000/- for aforesaid earmarked fund under third proviso to section 10(23)(C) of the Income Tax Act, 1961 for the purposes of "Re-development of Campus, Replacement/ Refurbishing of Buildings including Lecture Halls, augmenting the residential facilities for students and employees of the Institute and General improvement of Infrastructure at its Campuses" to be spent in the following years. The aforesaid earmarked fund is yet to be invested or deposited in the forms or modes specified in section 11 (5) of the Income Tax Act, 1961.**

**iv. Income Tax Refunds**

During the financial year 2022-23, the Income tax department has had released the following refunds-

For A.Y 2021-22, a total of Rs.1,21,06,535/- and Rs. 1,22,079/- on account of Interest on 30-01-2023.

For AY 2022-23, a total of Rs. 1,03,54,519/- and Rs. 5,69,498/- on account of Interest on 09-03-2023.

**v. Land for campus at Gurgaon**

The Institute has a land amounting to Rs. 46.61 lakhs purchased in 1975-76. The EDC amounting to Rs 667.28 lakh has been paid up till date and the title deed of the same has been registered in the name of the Institute on 04<sup>th</sup> July, 2017.

- vi. There are no amounts which are required to be reported / provided under the provisions of Micro, Small and Medium Enterprises Act 2006.
- vii. All Account Receivables & Payables are subject Reconciliation & Confirmation.
- viii. Previous year figures have been regrouped / rearranged wherever considered necessary.

