



Management
Development
Institute

MANAGEMENT DEVELOPMENT INSTITUTE

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Management
Development
Institute

SCHOLARS



Information Brochure 2022

Post Graduate Programmes

PGDM
PGDM-HRM
PGDM-IB



ABOUT MDI

MDI Gurgaon is accredited by the following international bodies:

- Association of MBAs (AMBA) London
- South Asian Quality Assurance Systems (SAQS)

The institute is presently under final stage completion of the prestigious international Accreditation AACSB (The Association to Advance Collegiate Schools of Business).

Its programmes are approved by the All India Council for Technical Education (AICTE).

MDI has been consistently ranked among the top B-schools in various ranking surveys conducted by agencies and publications like:

- National Institutional Ranking Framework (NIRF)
- Business World
- The Week
- Business Today
- Business Standard Ratings

Located in the business hub of Gurugram, MDI provides a unique corporate connect to the student community.

The residential nature of MDI programmes provide opportunities for teamwork and continuous learning on campus with round the clock access to state-of-the-art infrastructure. Over 700 new members join the MDI alumni network every year.

Research by MDI faculty is published in reputed national and international journals.

CORE VALUES

MDI inculcates core values that direct its vision and mission to attain excellence and sustain innovation.

» ACCOUNTABILITY

MDI shall ensure accountability to all its stakeholders rooted in internal management and external adherence to law and society norms.

» TRANSPARENCY

MDI shall operationalize transparency as the ability of individuals in the organization to be responsive, productive, and innovative.

» TRUST

MDI shall seek to earn inter-personal trust by adopting governance practices reinforced with policy and on process-based decision making.

» INCLUSION

MDI shall promote non-discrimination practices for all sections of society that advance cohesion and diversity as affirmative action.

» EMPATHY

MDI shall foster a culture of care and co-create skills for everyone to move towards their professional goals.

VISION

"MDI aims to be a globally recognized management school through academic excellence and continuous innovation to nurture responsible leaders for creating sustainable alternatives."

MISSION

- » Become a globally recognized management school with international and national recognition through knowledge development.
- » Enhance academic excellence in research, consulting, training, and teaching with cutting edge resources.
- » Encourage continuous innovation.
- » Create and nurture socially responsible leaders.
- » Promote sustainable alternatives in decision making.





DIRECTOR'S WELCOME

Management education is at the cusp of a major shift. Technology, geopolitics and rapid innovation conspire to craft the futures of today's students very differently from that of generations before them. Standard curricular approaches, models and structures struggle to arm students with the skills they need at the workplace. What can be "taught" in a classroom is already available online, usually free. Recruiters increasingly look for a combo of minds that can deal with unfamiliar landscapes, strategize in a VUCA world, and passion that can galvanize teams and execute in the face of surprises and disappointments. As the pandemic has shown us, public service today demands novel approaches to solve unprecedented challenges and relentless innovations. It sure ain't the 2010s anymore!

Young at 50, MDI is uniquely poised to take on these challenges. Consistently ranked among the nation's best, it creates the best peer learning environments – powered by the intellect, energy and excitement of one

of India's brightest student bodies – across programs in traditionally corporate-focused business as well as in the art of governing. Guided by a world-class faculty – seasoned and research-active – it enables learning with best-in-class infrastructure in (or virtually linked to) a verdant campus at the heart of one of the country's most buzzing corporate and entrepreneurial hubs. MDI alumni run corporate behemoths and launch unicorns. It provides the perfect setting to reflect on the questions that matter – in business and public policy – with the connects to help the answers make a difference.

At MDI, we realize that life after 50 will be different. It will be inevitably global, digital and experiential. Paradigms can no longer be taught; they need to be shaped. Businesses will range from global to hyperlocal. Cultural ethos shall continue to define societies and yet borders will be more porous than ever. The agility demanded of a public official and political leader will rival that of tech entrepreneurs. We cannot wait to be part of that action!

Whether as an aspiring B-Schooler, or a motivated public official, a corporate executive, a passionate entrepreneur, a seasoned recruiter, a global scholar or an aspiring academic, it is more likely than not that you will find what you want at MDI. Come, talk to us. Drop a line; or better still drop in, when things permit. Who knows what we can create together?

Prof. (Dr.) Rajesh Chakrabarti
Director, MDI Gurgaon
PGDM (IIM Ahmedabad)
Ph.D (University of California, Los Angeles)

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Chairman and Editor-In-Chief,
Business World,
C-136, 1st Floor, Defence Colony,
New Delhi – 110024

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■ **Dr. Antony Jose**
Secretary to Board of Governors & MDI Society,
Management Development Institute

MDI @ A GLANCE



Accreditations



Ranked Consistently among the top B-schools of India



Research

84

National/
International
Journal articles

62

News Paper /
Magazine
Articles

14

Cases
studies

5

Books

112

Faculty members contributed
to academic citizenship
through various activities

Data for the year 2020-21



Student Clubs & Committees

6

Committees

16

Clubs

7

SIGs



Consultancy Projects

Completed
in last five
years

61

Ongoing

14



Global Partnerships

80+

Collaborations with
International
Universities & Higher
Education Institutions

30+
Countries

Student Exchange
(2018-20)

24 incoming
79 outgoing



Faculty



69 FACULTY

FEMALE
24

MALE
45

Visiting Faculty from
International and
National B-schools

Globally
Benchmarked
curriculum



Hybrid Library



55,000
BOOKS



17,000
INTERNATIONAL
JOURNALS



2.2 Lakh
e-BOOKS



**ACCESS TO
e-LIBRARY**



40
SUBSCRIPTION OF
ONLINE DATABASES



Management Development Programmes

More than **1,06,705** managers trained
over 49 years of MDIs existence

	2019-20	2020-21
In-company Programmes	172	33
Open Programmes	35	07
Managers Trained	5198	1117

LEARNING @ MDI

Nationally and internationally acclaimed full-time faculty at MDI Gurgaon brings the right mix of research and industry experience to education and consultancy offered by the institute.

Academic Areas



Accounting & Finance



Economics & Public Policy



Information Management



Marketing



Operations Management



Organization Behavior & Human Resource Management



Strategy & General Management

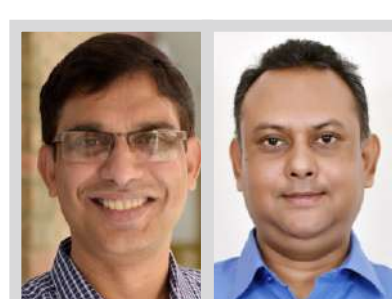
Faculty Achievements

The case '**Amazon as an Employer**' wins the 'Best Case' award in the Human Resource Management/ Organisational Behaviour category at 'The Case Centre's 31 Awards.



The case illustrates a balanced approach including both bright and dark sides of the story and allows professionals to learn about leadership in a highly successful firm. It further enables in-depth and critical discussions on sustainable entrepreneurial advantages.

Two faculty members featured in the list of top 2% scientist from India (all fields) based on an independent study done by Stanford University scientists. Among 5 Indian scholars in Business and Management category **Prof. Rajesh K. Singh**



has been ranked first (global ranking - 252), and **Prof. Sajal Ghosh** appears in the top 2% category in the Energy domain (global ranking - 1790).

Prof. Anjali Kaushik felicitated as a Jury member in the 'Digital India Awards 2020 ceremony' by the Hon'ble President of India. The "Digital India Awards" instituted by MeitY under the National Portal of India project executed by NIC acknowledge exemplary initiatives of various government entities in the realm of Digital initiatives.



The "Inclusive Finance India Report, 2019" lead authored by **Prof. Alok Misra** is an in-depth, well researched, well-analyzed evidence on how the financial inclusion agenda has progressed at various levels and across all the broad themes.



A Consultant report entitled "Haryana State Finances - A report" prepared by **Prof. Sunil Ashra** and **Prof. Rupamanjari Sinha Ray** to evaluate the State Finances of Haryana has recently been uploaded on the Finance Commission website. The Commission came up



with their recommendations in their final report of Fifteenth Finance Commission in November 2019.



Prof. Tanuja Sharma was appointed a Council member of the Sustainable Businesses Council at the very first Women's Chamber of Commerce and Industry (WICCI) in India. Supported by the massive global network and support of ALL Ladies League (ALL) and Women Economic Forum (WEF), the Women's Indian Chamber of Commerce and Industry (WICCI) works to bring about fundamental changes in governmental policies, laws, and incentives with a view to robustly encourage and empower women in business, industry, and commerce across all sectors, across India and Internationally.



Prof. Kirti Sharma appointed as a Non Official Member in the committee by the Ministry of Statistics and Programme Implementation, National Statistical Office (Survey Coordination Division), to develop the communication strategy of NSS to cater the need of policymakers and general public.

Distinguished Faculty at MDI



Prof. Prajapati Trivedi is currently the Commonwealth Secretary-General's Special Envoy for SDG Implementation. Earlier he worked as Senior Director in the Commonwealth Secretariat in London. He is a visiting Economics faculty at the Harvard University's Kennedy School of Government, where he has taught various courses for the last 40 years. Currently a Visiting International Fellow at the IBM Center for the Business of Government, Washington, DC, Prof. Trivedi has served in several key position in the Government of India, including, Secretary to the Government of India in the Cabinet Secretariat, Prime Minister's Oce, and Chairman, National Authority Chemical Weapons Convention from 2009-2014 and Economic Adviser to the Government of India from 1992-1994. Prof. Trivedi was awarded the Harry Hatry Distinguished Performance Management Practice Award for 2019 in Washington, DC. This award is presented each year by the Center for Accountability and Performance (CAP), American Society for Public Administration (ASPA).

Prof. Arun Pereira is an MIT-Sloan International Faculty Fellow, and Emeritus Faculty at the Chaifetz School of Business, Saint Louis University, USA. Previously he was permanent faculty at the Indian School of Business (2008-2018), Executive Director of ISB's Centre for Learning and Management Practice, and Tenured Faculty at Saint Louis University (1991-2008). He is also Faculty and Teaching Coach for the International Teachers Programme (ITP) at INSEAD Fontainebleau, France (ongoing presently), London Business School, UK, 2019-21; IAE-Aix Marseille, France, 2017-18; and CEIBS, Shanghai and Beijing, China, 2015-16. Arun has over 30 years teaching experience in the US, Europe, and Asia. He has published extensively, and is the recipient of multiple teaching awards, both at ISB-Hyderabad, India and at the Boeing Institute of International Business, Saint Louis University, USA.



Post Graduate Diploma in Management (PGDM)

The two-year full-time Post Graduate Diploma in Management (PGDM), approved by the All India Council for Technical Education, Government of India and recognized by the Association of Indian Universities (AIU) as equivalent to an MBA degree of an Indian University, is consistently rated among India's top 10 programmes.

Programme Learning Goals (LGs)

- Responsible Citizen consciousness
- Global perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Functional Competency

Teaching and Learning at MDI

- The teaching methods include lectures, case studies, seminars, assignments, live projects, group discussions, business games, outbound based experiential learning activities, educational excursions, role plays, simulation exercises, structured and unstructured group work, and field visits.
- Widespread use of Information Technology (IT) in the learning processes.
- Field-based projects to get better insights into workplace reality.
- The curriculum is revised on an ongoing basis with practitioner input.
- Courses are offered from the following areas:
Accounting & Finance | Operations | Management | Economics & Public Policy | Marketing | Organizational Behaviour & Human Resource Management | Information Management | Strategy & General Management.

Target Capabilities

- Global mindset and sensitivity
- Holistic business perspective
- Capability to manage uncertainty and complexity
- Capability to lead change
- Capability to create wealth and manage diversity

Programme Structure

Core Courses

- Six terms of about three months each – three in each year of the programme.
- The core (compulsory) courses are covered in four terms, with the bulk covered in the first three terms.

Summer Internship

- Compulsory eight-to-ten weeks long internship after term 3.

Specializations

- Second year students may take elective/ optional courses to specialize in a maximum of two of the following functional areas:
Accounting & Finance | Operations Management | Marketing | Strategy | Information Management.
- Specialization requires a minimum of five elective courses (15 credits) offered by that Area.
- Students can opt for 14 to 17 electives (42 to 51 credits).
- CGPA would be calculated using the 14 electives (42 credits) completed with best performance.

Student Exchange Programme

- A student can study for one term in a partner foreign institution in lieu of his/her study term at MDI.
- A number of international scholarships are available for these students.
- Details on the selection process and opportunities will be available after joining MDI.

Evaluation

MDI follows a continuous evaluation system. A student earns a letter grade in each course with an associated grade point. The credit-weighted average of these grade points in the programme is the Cumulative Grade Point Average (CGPA).

Scholarships

- O.P. Jindal scholarship of INR 1,50,000 for second year students.
- At the end of the second year, MDI awards five merit scholarships of INR 10, 000/- each to the top five students.
- Poonam Gyanchandani Memorial Scholarship to be awarded by RSPL Welfare Fund @ Rs. 5.00 Lacs each to 7 students of PGDM on the basis of Merit cum Means.

- MDI offers merit-cum-means Scholarship scheme for the meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker Sections (EWS). It is envisaged to provide total number of 10 merit cum means scholarships (50% waiver of tuition fees) every year to the students pursuing two-year full time PGDM/PGDM-HRM/PGDM-IB at MDI Gurgaon starting from AY 2021-22.

International Scholarships

Several international scholarships are available for MDI students going on the exchange programme to select partner institutions, e.g Sciences Po Lille, University of Maribor, NUCB Business School, Japan.



Post Graduate Diploma in Management - Human Resource Management (PGDM-HRM)

The PGDM-HRM programme offered at MDI is designed to mentor holistic business managers. The course is designed and reviewed by faculty and industry members continuously to ensure a rich academia-industry blend. The programme is approved by the All India Council for Technical Education, Government of India and recognized by the Association of Indian Universities (AIU) as equivalent to an MBA degree awarded by an Indian University.

Programme Learning Goals (LGs)

- Responsible citizen consciousness
- Global perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Enhancing business performance through evidence-based people-processes and practices

Programme Structure

- The programme is spread over six terms of three months each. The core courses are covered in first 4 terms.
- Compulsory eight-to-ten weeks long internship after term 3.
- During term 5 & 6, students can opt for six electives from OB & HRM area and can also enrich their elective basket by opting for maximum two electives from other functional areas such as Marketing/ Economics & Public Policy/ Operations Management/ Accounting & Finance/ Information Management/ Strategy & General Management.
- 20 percent of the course is taught by industry practitioners.

Target Capabilities

- Capability to manage uncertainty & complexity
- Global Mindset and Sensitivity with flexibility and resilience
- Understand the use of IT and technology-based HR Intervention
- Capability to create innovation in people practices
- Capability to manage diversity in thought and action
- Networking among peers and industry thought leaders
- Analytical capability for data management and reading patterns in the data

Learning Centric Pedagogy

The institute follows an interactive and participative pedagogy involving fieldwork, case studies, business games, role-plays, simulation exercises, group discussions, experiential exercises, film reviews, application of concepts and structured and unstructured group work, and hands-on projects with the industry.

Evaluation

MDI follows a continuous evaluation system. A student earns a letter grade in each course with an associated grade point. The credit-weighted average of these grade points in the programme is the Cumulative Grade Point Average (CGPA).

Student Exchange Programme

- A student can study for one term in a partner foreign institution in lieu of his/her study term at MDI.
- A number of international scholarships are available for these students.
- Details on the selection process and opportunities will be available after joining MDI.

Scholarships

- MDI offers Merit cum Means Scholarship scheme for the meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker Sections (EWS). It is envisaged to provide total number of 10 merit cum means scholarships (50% waiver of tuition fees) every year to the students pursuing two-year full time PGDM/PGDM-HRM/PGDM-IB at MDI Gurgaon starting from AY 2021-22
- O.P. Jindal scholarship of INR 1,50,000 for second year students
- At the end of the second year, MDI awards two merit scholarships of INR 10, 000/- each to the top two students





A dual degree programme offered by MDI: Post Graduate Diploma in Management-International Business (PGDM-IB) and Master in Management (MIM) from ESCP

The PGDM-IB is a dual degree programme delivered in India and Europe. The programme is offered jointly by MDI, Gurgaon and [ESCP Europe, ranked 8th in Europe in the Financial Times B-School rankings.](#)

Students spend two 10-week terms at MDI Gurgaon, before travelling to one of the 6 allocated locations of ESCP's Paris, Berlin, Madrid, Turin, Warsaw and London campuses for two semesters. They return to Gurgaon to take one more term to complete the programme.

The focus during the first two terms is to provide basic inputs in qualitative and quantitative domains and develop analytical, integrative and communication skills. At ESCP the focus is on giving International Management perspective to the students including the industry internship, predominantly in Europe, to provide in-company exposure in a global context.

Subject to certain conditions¹, the students simultaneously earn the Master in Management (MIM) degree offered by the ESCP Europe. The MIM programme has been ranked 6th worldwide by the Financial Times.

Studying In Europe

- ESCP Business School's six urban campuses in major European cities, contribute actively to the development of a European management culture and allows the School to offer a unique cross-cultural business education.
- Students do not have to pay any tuition fee at ESCP Europe location if they finish their academic requirements in one year. However, students have to bear visa fee, visa assistance fee, social security, travel cost, daily living cost, lodging & boarding, cost of books and learning material at ESCP Europe.

- Students must be covered for health insurance (medical costs, hospitalization) and personal insurance (civil liability, individual accident, repatriation) for their entire duration of their exchange at ESCP Europe.
- ESCP Europe will assist students by providing information about the availability of accommodation. However, students will have to make final arrangements on their own. Cost of stay in Europe is approximately Euros 800-1000 per month.
- Students are advised to possess a current valid passport (valid for at least one year) at the time of joining the institute.

¹Master in Management (MIM) Degree Requirements: The students need to validate 120 ECTS in total including the courses taken at MDI Gurgaon; Dissertation (Master Thesis) either at MDI Gurgaon or at ESCP Europe; and students need to validate 36 weeks of work experience (in two countries, for example: in India and any European country)

Programme Learning Goals (LGs)

- Responsible Citizen consciousness
- Global Perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Managing diversity across cultures

Target Capabilities

- Competencies to work across cultures
- Ability to work in unfamiliar markets
- Strong general management orientation
- Adequate grounding in various management functions

Teaching Pedagogy

- Case studies, simulations, lectures, discussions, role plays.
- An integrated batch of ESCP Europe students and MDI students attend the programme with close interactions leading to better understanding, appreciation and tolerance of cultural diversity and ability to work globally.

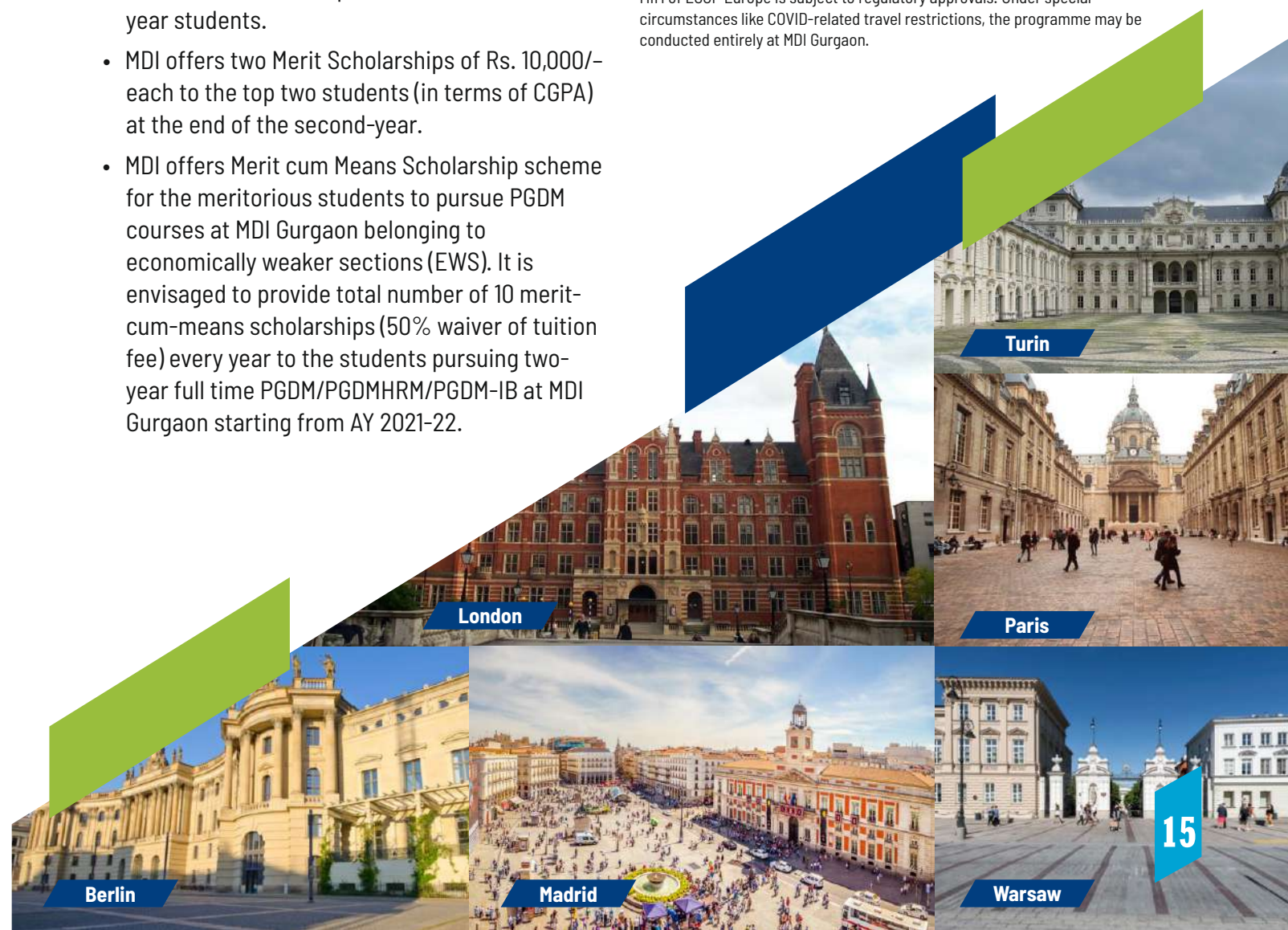
Scholarships

- O.P. Jindal scholarship of INR 1,50,000 for second year students.
- MDI offers two Merit Scholarships of Rs. 10,000/- each to the top two students (in terms of CGPA) at the end of the second-year.
- MDI offers Merit cum Means Scholarship scheme for the meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker sections (EWS). It is envisaged to provide total number of 10 merit-cum-means scholarships (50% waiver of tuition fee) every year to the students pursuing two-year full time PGDM/PGDMHRM/PGDM-IB at MDI Gurgaon starting from AY 2021-22.

²Note: MDI reserves the right to make any changes to the design of the programme. The twinning (dual degree) Programme PGDM-IB of MDI Gurgaon and MIM of ESCP Europe is subject to regulatory approvals. Under special circumstances like COVID-related travel restrictions, the programme may be conducted entirely at MDI Gurgaon.

Award of Diploma / Degree

A student is awarded a Post Graduate Diploma in Management-International Business PGDM (IB) from MDI Gurgaon and a Master in Management (MIM) from ESCP Europe on successful completion of the requirements².



Admission Process for PGDM/PGDM-HRM/PGDM-IB (2022-2024)

Applicants must have a COMMON ADMISSION TEST (CAT 2021) or a valid GMAT score to be eligible for admission to the PGDM, PGDM-HRM, PGDM-IB programs of MDI Gurgaon and PGDM program of MDI Murshidabad. Applicants with both scores should clearly specify which one they wish to be considered. Only one of the two scores shall be considered in the selection process.

Important dates regarding CAT-2021:

Starting Date for CAT 2021 Registration:	August 04, 2021
Closing Date for CAT 2021 Registration:	September 22, 2021
Starting Date for MDI Online Application:	Tuesday, September 21, 2021
Closing Date for MDI Online Application:	Friday, November 26, 2021
Common Admission Test Date:	November 28, 2021

Relevant GMAT dates are available on the GMAC website.

Other Eligibility Requirements:

- At least 50% marks or equivalent CGPA in both class X and XII.
- Bachelor's Degree (minimum 3 years for PGDM and PGDM-HRM; Minimum 4 years for PGDM-IB), with at least 50% marks or equivalent CGPA in any discipline from any University recognized by the AICTE/AIU/ Ministry of HRD, Government of India¹.
- Candidates appearing for the final examination for the Bachelor's degree (or equivalent examination) and completing all requirements for obtaining the Bachelor's degree by 30th June, 2022 can also apply to the PGDM and PGDM-HRM programmes, subject to furnishing evidence to that effect latest by 1st October, 2022.
- Applicants to the PGDM-IB programme must possess a **minimum of 1 year (one year) work experience as on 31st December 2021, after completion of a Bachelor's degree of admissible duration for the programme.**

¹The basis for computing the percentage obtained by the candidate would be based on the practice followed by the university/ institution/board from where the candidate has obtained the degree/certificate. In case of the candidates being awarded grades/CGPA instead of marks, the equivalence would be based on the equivalence certified by the university/ institution/board from where they have obtained bachelor's degree/certificate. In case the university/ institution /board does not have any scheme for converting CGPA into equivalent marks, the equivalence would be established by MDI by dividing obtained CGPA(X) with the maximum CGPA(Y) and multiplying fraction so obtained by 100 (Z). e.g. (X)/(Y)*100.

Online Application Process

- The combined online application form for MDI Gurgaon (PGDM/PGDM-HRM/PGDM-IB) & MDI Murshidabad (PGDM) shall be available on the MDI website <https://www.mdi.ac.in/> with necessary instructions.
- Online registration will be open till Friday, November 26, 2021, 17:00 hrs.
- Candidates have to make an online payment of Rs. 3000 (Rupees three thousand only) inclusive of 18% GST irrespective of the number of programmes they apply for.
- Candidates applying for both MDI-G and MDI-M have to make an online payment of Rs. 3590 (Rupees three thousand five hundred ninety only) inclusive of 18% GST.
- NRI Candidates for MDI Gurgaon and Foreign Nationals/ Gulf Quota/ OCI candidates for MDI Murshidabad will have to make an online payment of Rs. 8496 (Rupees eight thousand four hundred ninety six only) inclusive of 18% GST.

NOTE: There is a single unified application form for all programmes. Applicants need to tick (✓) on relevant programme(s) (PGDM/PGDM-HRM/PGDM-IB) they wish to apply for.

Selection Process

Shortlisting of candidates for the GDPI process will be done on the basis of the details provided in the application form and their CAT or GMAT scores. Shortlisted candidates will be called for Group Discussion and Personal Interviews between February and April 2022 at a center in one of the following cities: Bangalore, Gurugram, Kolkata, Hyderabad, Chennai and Mumbai. Centers other than Gurugram are tentative. The GDPI process may also be conducted online through zoom for which the intimation will be given to the short-listed candidates in advance.

The final selection of the candidates will be based on weightages of CAT-2021/ valid GMAT score, PI, Academic merit, academic diversity, work experience and social diversity.



Fee Structure and Payment Schedule (Tentative subject to revision)

Successful candidates will be intimated of their final selection in April-May 2022. The fees and schedule of payment details are given below:

Nomenclature of Fees	PGDM / PGDM-HRM		PGDM-IB 1st & 2nd Year (Combined)
	1st Year	2nd Year	
Tuition Fees	Rs 8,00,000	Rs 8,00,000	Rs 22,00,000
Boarding Charges	Rs 64,000	Rs 64,000	Rs 64,000
Lodging Charges	Rs 78,000	Rs 80,000	Rs 78,000
Learning Material Fees	Rs 50,000	Rs 50,000	Rs 50,000
Students Activities	Rs 25,000	Rs 25,000	Rs 30,000
Library Fee	Rs 30,000	Rs 30,000	Rs 40,000
Alumni Fee	Rs 13,000	–	Rs 13,000
Security Deposit*	Rs 25,000	–	Rs 25,000
Total	Rs 10,85,000	Rs 10,49,000	Rs 25,00,000
Grand Total of Two Year	Rs 21,34,000		Rs 25,00,000
Tuition fee and other charges for NRI (excluding boarding and lodging expenses)	US \$ 37,500	US \$ 37,500	US \$ 1,00,000
Grand total of Two year for NRI	US \$ 75,000		US \$ 1,00,000

*Refundable

Schedule of Payments for PGDM/PGDM-HRM (Subject to revision)

Installment month	General candidates (Amount in INR)	NRI (Amount in US\$)
At the time of admissions (April/May-2022)	6,00,000	20,000
September-2022	4,85,000	17,500
May-2023	10,49,000	37,500
Total	INR 21,34,000	US \$ 75,000

Schedule of Payments for PGDM-IB (Subject to revision)

Installment month	General candidates (Amount in INR)	NRI (Amount in US\$)
At the time of admissions (April/May-2022)	6,00,000	40,000
September-2022	9,50,000	30,000
Early December-2022	9,50,000	30,000
Total	INR 25,00,000	US \$ 1,00,000

Note for PGDM-IB candidates

- Students do not have to pay any tuition fee at ESCP Europe location, if they finish their academic requirements in one year. However, students have to bear visa fee, visa assistance fee, social security, travelcost, daily living cost, lodging & boarding, purchase of books and learning material at ESCP Europe.
- Students must be covered for health insurance (medical costs, hospitalization) and personal insurance (civilliability, individual accident, repatriation) for their entire duration of their exchange at ESCP Europe.
- ESCP Europe will assist students by providing information about the availability of accommodation. However, students will have to make final arrangements on their own. Cost of stay in Europe is approximately Euros 800-1000 per month.

Note: MDI reserves the right to enhance fee and other charges at any point of time during the Academic Year. Due notice would be given, while making such changes.



MDI AND THE WORLD

MDI Gurgaon collaborates with partner B-schools in many parts of the world. Our partners are among the front rankers in their country with an extensive international agenda for its activities. The international partnerships span a range of interests such as joint research, executive education, and development of academic material, collaborative work on projects of international scope, faculty exchange and student exchange.

For example The University of Johannesburg, South Africa; Nagoya University of Commerce & Business - Nagoya, Japan; Universiti Sains Malaysia, Pinang, Malaysia; The National Institute of Development Administration(NIDA), Bang Kapi Bangkok; Vienna University of Economic & Business Administration, Vienna; Copenhagen Business School, Copenhagen; Aston Business School, Aston University, Birmingham; ESCP Europe, Paris; RSM Erasmus University, Rotterdam; Fundação Instituto de Administração (FIA), Brazil; Richard Ivey School of Business, Ontario; Robert H. Smith School of Business, University of Maryland; Queensland University of Technology (QUT), Brisbane; University of South Australia, Adelaide (UniSA), South Australia.

Student Exchange Programme

The Student Exchange Programme (SEP) helps student learning by creating a better understanding of management challenges in a globalized world. Depending on the nature of the partnership in question, SEP allows a student to study for one term in a foreign partner institution in lieu of his/her study term(s) at MDI. SEP provides a unique opportunity for students to enrich their academic experience and widen their career horizons.

Scholarships

A number of international scholarships are available for the students of MDI who go on the exchange programme to MDI's partner Universities/Business Schools. These include Eiffel Scholarships for students going to Sciences Po Lille, Lille, University of Maribor, and NUCB Business School Japan, among others. One out of every five students enrolled in the PGDM & PGDM-HRM gets an opportunity to study abroad for one or two terms. In turn, students from the overseas partner institutions study one or more terms at MDI.

82 International collaborations with eminent universities across the globe

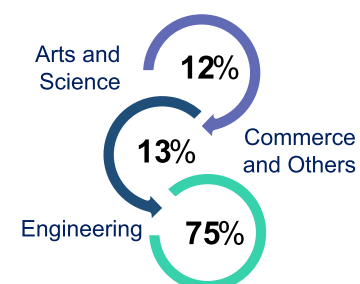




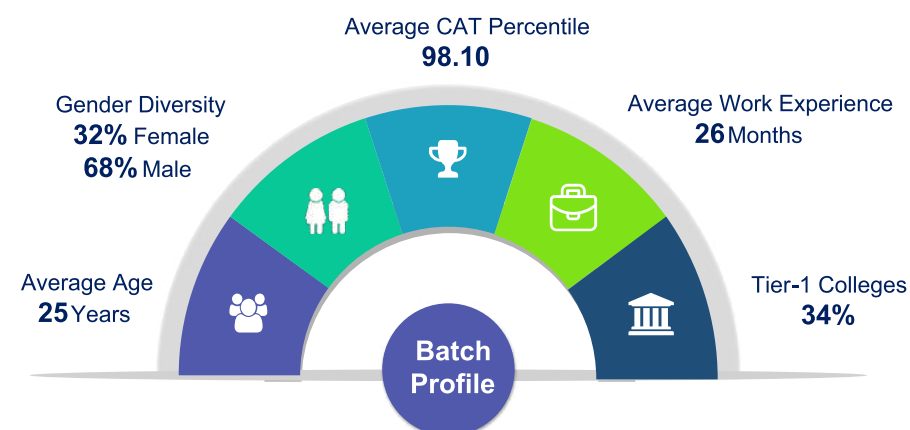
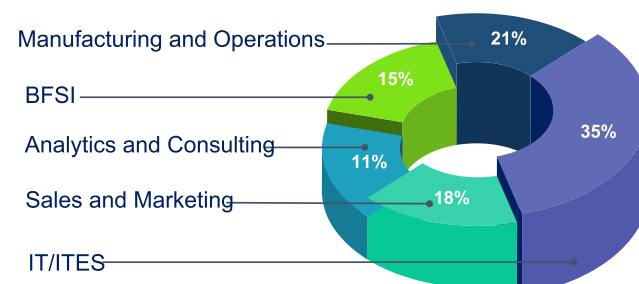
PLACEMENTS @ MDI

MDI Gurgaon stood out among the premier business schools in the country through its phenomenal Final Placements for the batch of 2019 – 2021. A total of 417 students participated in the placement process, with 239 students from the flagship PGDM course, 59 students from the PGDM-HRM course and 119 from the PGDM-IB course.

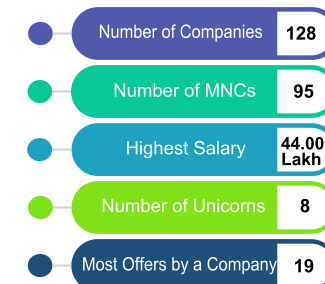
Academic Diversity



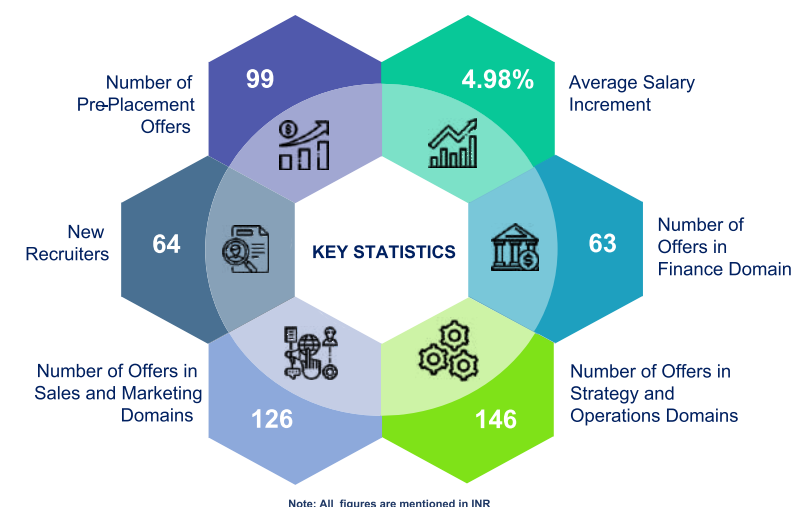
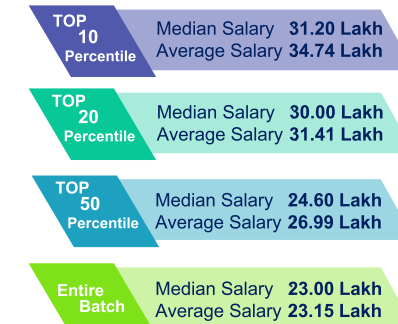
Work Experience Industry



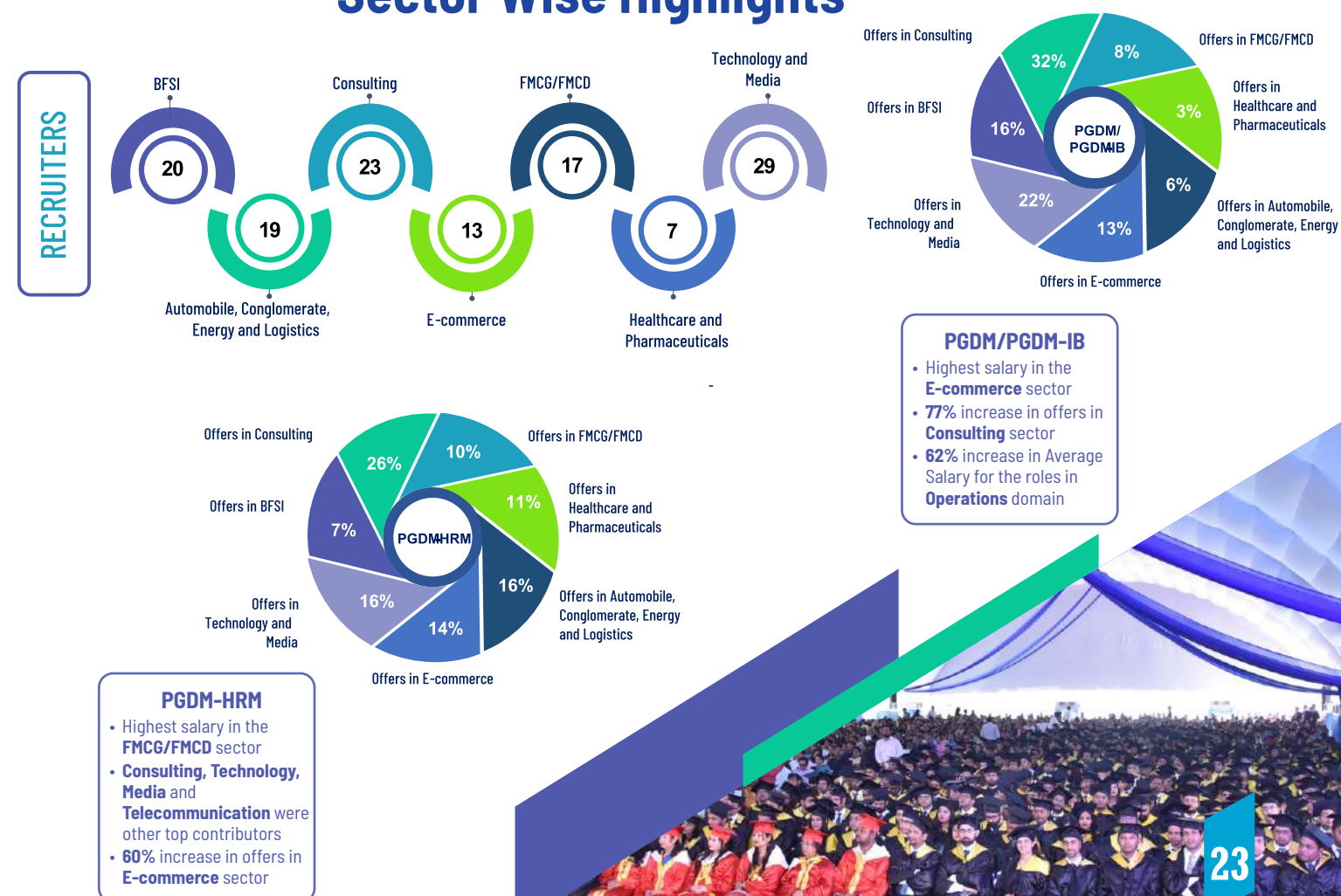
Performance Highlights



Salary Categorization



Sector Wise Highlights



ALUMNI SPEAK

MANISH
SHUKLA



PGHR | 2011-13

ITC
Talent HRBP

The experience at MDI is the 'Inflection Point' in my life. The most crucial change was transitioning from a non-compulsory attendance system for lectures at BITS Pilani to stringent attendance at MDI. It inculcated in me the requisite discipline that I value now immensely in the Corporate World. The first and the most significant failure during the Summer Internship Placement Week, especially when I had one of the stronger profiles and excellent CGPA in Semester 1, taught me to remain humble, grounded and gave me a special gift of not taking things for granted. MDI has helped me to be the person that I am today. MDI will always have that special place in my heart. Proud to be a 'Mandevian.' 11PGHR26 signing off.

ATRIJA
GAUR



PGHR | 2018-20

EY
People Advisory Services

I would describe my time at MDI Gurgaon as a melting pot of experiences, where I got an opportunity to sample the heft of academic excellence delivered by a mix of highly experienced resident and visiting faculty, mingled with a smart and diverse peer group, cracked complex academic and live industry problems, and partook in a plethora of student activities to help me give back to the institute and the society. At the end of two years, I walked through the doors of my alma mater as a thorough professional - armed with the skills required to boost my career, the humility and sensitivity to build lasting relationships, and the confidence and tact to deal with any situation.

ADARSH
RANJAN



PGHR | 2018-20

KPMG
Management Consultant: People & Change Advisory

The extensive rigour of the course, support and guidance from our respected alumni, and live projects with some of the largest organisations in the country offered me an invaluable opportunity to learn from luminaries in the industry, which eventually helped me in all of my future assignments. The success of our alumni and high PPO rate of summer interns bears testament to the high performance culture of MDI Gurgaon.

NIRANJAN
KANCHARLA



PGIM | 2013-15

KPML
Executive Assistant to Chairman & MD

MDI was one of the best phases of life. Firstly, it is at a great location with a beautiful campus. I had met some of the smartest and learnt from the best at this place. Apart from academics, there are hundreds of other activities and we always run against time to complete them which really brings out the best in us. With Best of the faculty, great alumni and with all the clubs at campus, learning was fun at MDI.

GURIJALA
RAVI TEJA



PGHR | 2012-14

TCS
Manager

My experience at MDI can be summarised as educational and enriching at the same time. Coming from an Engineering background MDI truly broadened my outlook and set up expectations for the global business context. The early morning classes, late night group project discussions, Jhaji's midnight maggi etc. all are memorable experiences. Classes were never boring with world class professors like Atmanand sir and Jyotsna ma'am. All said and done I truly cherish my days at MDI.

CHIRAG
MAHAJAN



PGDM | 2014-16

Acko
Manager- Strategic Partnerships

The 2 year PGDM course at MDI is a perfect blend of knowledge and practice. It has helped me appreciate new facets of business ecosystem, enhance my strategic thinking, and helped me solve real time problems for my organization. It isn't only the knowledge that you gain via the rigorous course that the program has to offer but the strong and powerful network you build is a huge benefit throughout your professional career. It has indeed been a life changing event from me. On a nostalgic note, wish I could live my life at MDI again.

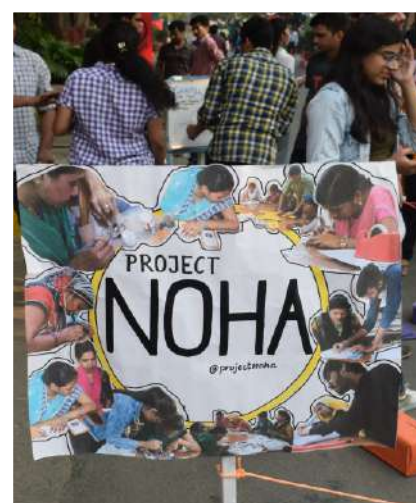
MALAVIKA
DATAR



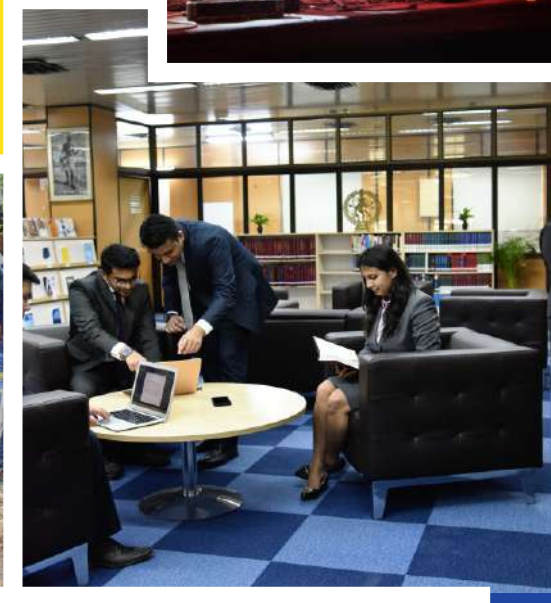
PGHR | 2011-13

Deloitte US India
Advisory Manager

The two years spent at MDI Gurgaon helped build a strong foundation through the perfect balance of theoretical knowledge, hands on experiences and peer learning. The quality of interactions with professors and peers alike will always stand out when I reflect upon my experiences at MDI.



LIFE @ MDI

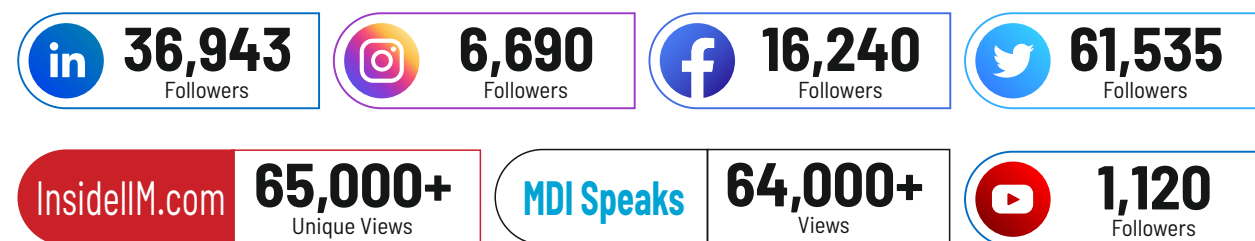




SOCIAL MEDIA ENGAGEMENT

MDI has a strong presence across all major social media platforms including LinkedIn, Instagram, Twitter, Facebook, and YouTube. It has its own blog: MDI Speaks.

Over the past year, MDI has seen an increase of 12% in its Instagram followers, 16% in its LinkedIn followers, and a 45% increase in its YouTube subscribers. The current figures stand as stated below:



(Figures till mid September 2021)

Videos have been created for YouTube & IGTV to provide CAT as well as GD-PI preparation tips to MBA aspirants. Brief introductory videos help give the incoming batch of students a glimpse of the different academic specializations offered at MDI. Humans of MDI, ManDevlan Stories, Meet our Alumni, and the ManDevlan For Life series are a few initiatives for Instagram and Facebook cater to the interests of the relevant audience.

