



MDI Gurgaon has
been ranked in the
Financial Times (FT)
Custom Executive
Education Rankings
2026



**ANNUAL
CALENDAR
2026-27**

**MANAGEMENT
DEVELOPMENT
PROGRAMMES**

MANAGEMENT DEVELOPMENT PROGRAMMES 2026-27

S. No.	MDP Title	Faculty (Prof./Dr.)	Email id	Dates	No. of Days	Venue	Fees (Rs.)
1	Behavioural Economics & Pricing (using Cases)	Sunil Ashra	sunil@mdi.ac.in	April 09-11, 2026	3	Campus	45000
2	Making sense of a world in transition	Rohit Prasad	rohit@mdi.ac.in	April 17-18, 2026	2	Campus	30000
3	Strategic Financial Analysis for Value-Enhancing Decisions	S. Veena Iyer, Shalini Kalra Sahi	s.veena@mdi.ac.in, skalrasahi@mdi.ac.in	April 22-24, 2026	3	Campus	45000
4	Globalisation and Deglobalization: Search for new strategic direction	Shamita Garg	shamita.garg@mdi.ac.in	April 22-24, 2026	3	Campus	45000
5	The Executive's Handbook for Decision Making Under Uncertainty	Pragati Priya, Rahul Kumar	rahul.kumar@mdi.ac.in, pragati.priya@mdi.ac.in	May 06-08, 2026	3	Campus	45000
6	Economics of Digital Ecosystems: A Machine Learning Approach	Arindra Nath Mishra, Leena Ajit Kaushal	arindra.mishra@mdi.ac.in, leena.kaushal@mdi.ac.in	May 11-13, 2026	3	Campus	45000
7	LLMs and Agentic AI Application	Arindra Nath Mishra	arindra.mishra@mdi.ac.in	May 14-15, 2026	2	Campus	30000
8	Policy and Business Strategy	Shamita Garg, Rahul Kumar	shamita.garg@mdi.ac.in, rahul.kumar@mdi.ac.in	May 20-22, 2026	3	Campus	45000
9	Advanced Business Analytics	Rohit Sindhwani	rohit.sindhwani@mdi.ac.in	June 05-07, 2026	3	Campus	45000
10	Finance for Non-Finance Executives	Sandeep Goel	sandeep@mdi.ac.in	June 08-12, 2026	5	Campus	70000
11	Neuroscience in Marketing	Arvind Sahay	arvind.sahay@mdi.ac.in	June 08-10, 2026	3	Campus	53500
12	Competency Building for Leadership Roles	Jyotsna Bhatnagar, Neera Jain	jyotsnab@mdi.ac.in, njain@mdi.ac.in	July 01-03, 2026	3	Campus	45000
13	EngageX: Leveraging Gamification, AI and AR for Boosting Customer Engagement and Wellbeing	Ritu Srivastava, Satyam Mishra	ritu.srivastava@mdi.ac.in, satyam.mishra@mdi.ac.in	July 06-08, 2026	3	Campus	45000
14	Mastering Business Communication competencies for Improved Stakeholder Management	Neera Jain, Vidhu Gaur	njain@mdi.ac.in, vidhu.gaur@mdi.ac.in	July 21-23, 2026	3	Campus	45000
15	AI in the Workplace: From Drafting to Decision Making	Aarushi Jain, Niva Bhandari	aarushi.jain@mdi.ac.in, niva.bhandari@mdi.ac.in	July 29-31, 2026	3	Campus	45000
16	Business Presentation & Public Speaking Skills	Vidhu Gaur, Niva Bhandari	vidhu.gaur@mdi.ac.in, niva.bhandari@mdi.ac.in	August 05-07, 2026	3	Campus	45000
17	Strategic Leadership	Saikat Banerjee	saikat.banerjee@mdi.ac.in	August 05-07, 2026	3	Campus	45000
18	Responsible AI: Emerging Frameworks and Practices	Anjali Kaushik	anjali.kaushik@mdi.ac.in	August 06-08, 2026	3	Campus	45000
19	Managing Self, Teams and Business	Anil A. Pathak	apathak@mdi.ac.in	August 10-12, 2026	3	Campus	45000
20	Driving innovations in strategic alliances through collaborations	Meeta Dasgupta	meeta@mdi.ac.in	August 12-14, 2026	3	Campus	45000
21	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	August 17-19, 2026	3	Campus	46000
22	Strategy, Risk Management and Sustainability	Ruchi Agarwal	ruchi.agarwal@mdi.ac.in	August 17-19, 2026	3	Campus	45000
23	Strategic Macroeconomic Insights for Banking Leadership	Leena Ajit Kaushal	leena.kaushal@mdi.ac.in	August 20-21, 2026	2	Campus	30000
24	Leading Strategic Change	Saikat Banerjee	saikat.banerjee@mdi.ac.in	September 01-03, 2026	3	Campus	45000
25	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	September 02-04, 2026	3	Campus	45000
26	Strategic Impact for High Performance for Leaders	Rajesh K. Pillania, Ankur Roy	rajeshpillania@mdi.ac.in, ankur.roy@mdi.ac.in	September 07-08, 2026	2	Campus	75000
27	The Art of Successful Leadership	Ajay Kumar Jain, Vidhu Gaur	akjain@mdi.ac.in, vidhu.gaur@mdi.ac.in	September 07-09, 2026	3	Campus	45000
28	AI for Customer Marketing: Strategies, Analytics, and Responsible Application	Kirti Sharma	kirti.sharma@mdi.ac.in	September 16-18, 2026	3	Campus	45000
29	The Art of Persuasive Communication	Neera Jain	njain@mdi.ac.in	September 16-18, 2026	3	Campus	45000
30	28th Advanced Management Programme (AMP)	Anjali Kaushik, Kirti Sharma	anjali.kaushik@mdi.ac.in, kirti.sharma@mdi.ac.in	September 21 - 29 (Indian Part) November 16 - 29, 2026 (OLP Part)	23	Campus & Abroad	750000
31	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	September 21-23, 2026	3	Campus	46000

MANAGEMENT DEVELOPMENT PROGRAMMES 2026-27

S. No.	MDP Title	Faculty (Prof./Dr.)	Email id	Dates	No. of Days	Venue	Fees (Rs.)
32	Fraud Risk Management & Governance	Sandeep Goel	sandeep@mdi.ac.in	September 21-23, 2026	3	Campus	45000
33	Leadership Communication	Niva Bhandari	niva.bhandari@mdi.ac.in	September 21-25, 2026	5	Campus	70000
34	Mastering Central Bank Communication: Policy Signals to Boardroom Decisions	Rahul Kumar, Pragati Priya	rahul.kumar@mdi.ac.in, pragati.priya@mdi.ac.in	September 23-25, 2026	3	Campus	45000
35	Validating strategy for Business Success	Ankur Roy	ankur.roy@mdi.ac.in	September 24-25, 2026	2	Campus	30000
36	Team Building for High Performance	Sumita Rai	sumitar@mdi.ac.in	October 05-07, 2026	3	Campus	45000
37	AI-Augmented Analytics: From Data to Decisions in the GenAI Era	Prashant Kumar, Kamal Sanguri	prashant.kumar@mdi.ac.in, kamal.sanguri@mdi.ac.in	October 05-07, 2026	3	Campus	45000
38	Route to Market Strategies for Serving New Age Omnichannel Consumers	Neelu S. Bhullar, Jaydeep Mukherjee	neelu@mdi.ac.in, jmukherjee@mdi.ac.in	October 07-09, 2026	3	Campus	45000
39	Competitive Landscape-Moving towards a Design-Thinking Approach to Strategic Decision-Making and Innovation	Meeta Dasgupta	meeta@mdi.ac.in	October 07-09, 2026	3	Campus	45000
40	Strategy in Action: Turning Vision into Results	Vinod Thakur	vinod.thakur@mdi.ac.in	October 07-09, 2026	3	Campus	45000
41	Soft Skills for Executives and Leaders	Niva Bhandari	niva.bhandari@mdi.ac.in	October 08-10, 2026	3	Campus	45000
42	Mastering Modern Banking Analytics using Data Science Approach	Anima Pramanik	anima.pramanik@mdi.ac.in	October 09-11, 2026	3	Campus	45000
43	Strategizing in the age of Social Media	Arun Kumar Tripathy	arun.tripathy@mdi.ac.in	October 12-14, 2026	3	Campus	45000
44	Leading Strategic Transformation: Integrating People Management Practices and Operational Excellence	Ajay K Jain, Narain Gupta	akjain@mdi.ac.in, narain.gupta@mdi.ac.in	October 12-14, 2026	3	Campus	45000
45	Managing and Governing Family Businesses	Vinod Thakur	vinod.thakur@mdi.ac.in	October 14-16, 2026	3	Campus	45000
46	Employee Well-Being as ESG Strategy: Behavioural Change and Strategic Communication	Vidhu Gaur, Vanita Singh	vidhu.gaur@mdi.ac.in, vanita.singh@mdi.ac.in	October 14-16, 2026	3	Campus	45000
47	Conflict Management & Negotiation Skills	Anil A. Pathak	apathak@mdi.ac.in	October 26-28, 2026	3	Campus	45000
48	24th Human Resource Management: An International Perspective	Nidhi S. Bisht, Subhendu Patnaik	nidhi.bisht@mdi.ac.in, subhendu.patnaik@mdi.ac.in	November 02-December 07, 2026	13	Campus & Abroad	600,000
49	Leadership for Impact	Anil A. Pathak	apathak@mdi.ac.in	November 02-04, 2026	3	Campus	45000
50	AI-powered Strategic Intelligence for Business Excellence	Shamita Garg	shamita.garg@mdi.ac.in	November 06-08, 2026	3	Campus	45000
51	Digital and Online Privacy Management	Anjali Kaushik	anjaliikaushik@mdi.ac.in	November 12-14, 2026	3	Campus	45000
52	Using Game Theory to Build Platform Competitiveness	Rohit Prasad	rohit@mdi.ac.in	November 20-21, 2026	2	Campus	30000
53	Marketing of Financial Services	Ashutosh Dash, Kirti Sharma	ashutosh@mdi.ac.in, kirti.sharma@mdi.ac.in	November 16-18, 2026	3	Campus	45000
54	Problem Solving and Decision Making	Manoj K. Srivastava	mks@mdi.ac.in	November 16-18, 2026	3	Campus	46000
55	Customer Engagement and Digital Marketing Communication	Vidhu Gaur, Ritu Srivastava	vidhu.gaur@mdi.ac.in, ritu.srivastava@mdi.ac.in	November 16-18, 2026	3	Campus	45000
56	Negotiation Strategies: A Win-Win Approach	Neera Jain, Niva Bhandari	njain@mdi.ac.in, niva.bhandari@mdi.ac.in	November 16-18, 2026	3	Campus	45000
57	Sustainable Business Strategies and UN SDGs Analytics Transition	Rupamanjari Sinha Ray, Neetu Yadav	rupamanjari@mdi.ac.in, neetu.yadav@mdi.ac.in	November 18-20, 2026	3	Campus	45000
58	Coaching and Mentoring For Building Effective Managers & Leaders	Sumita Rai	sumitar@mdi.ac.in	November 18-20, 2026	3	Campus	45000
59	Generative AI and Business Transformation: From Models to Markets	Aarushi Jain, Christina S. Shah	aarushi.jain@mdi.ac.in, christina.sanchita@mdi.ac.in	November 19-21, 2026	3	Campus	45000

MANAGEMENT DEVELOPMENT PROGRAMMES 2026-27

S. No.	MDP Title	Faculty (Prof./Dr.)	Email id	Dates	No. of Days	Venue	Fees (Rs.)
60	AI-driven Business Transformation (long term open program)	Sangeeta S. Bhardwaj, Divya Sharma	ssbharadwaj@mdi.ac.in, divya.sharma@mdi.ac.in	November 21, 2026 - February 20, 2027	3 Months	Campus	200000
61	Customer Experience and Professional Communication for Managers	Kirti Sharma, Vidhu Gaur	kirti.sharma@mdi.ac.in, vidhu.gaur@mdi.ac.in	November 23-25, 2026	3	Campus	45000
62	From Forecast to Fulfilment: Demand Planning, S&OP and Supply Chain Decision-Making	Prashant Kumar, Kamal Sanguri	prashant.kumar@mdi.ac.in, kamal.sanguri@mdi.ac.in	November 23-25, 2026	3	Campus	45000
63	Economics of Digital Ecosystems: A Machine Learning Approach	Arindra Nath Mishra, Leena Ajit Kaushal	arindra.mishra@mdi.ac.in, leena.kaushal@mdi.ac.in	November 25-27, 2026	3	Campus	45000
64	Growth Marketing	Vibhava Srivastava	vibhava.srivastava@mdi.ac.in	November 25-27, 2026	3	Campus	45000
65	Business Storytelling using Data	Sangeeta S. Bhardwaj, Vidhu Gaur	ssbharadwaj@mdi.ac.in, vidhu.gaur@mdi.ac.in	November 25-27, 2026	3	Campus	45000
66	ESG Investing Practices	Rupamanjari Sinha Ray, Neetu Yadav	rupamanjari@mdi.ac.in, neetu.yadav@mdi.ac.in	November 26-27, 2026	2	Campus	30000
67	Empowering Managers: Lean AI and Change Strategies	Ruchi Agarwal, Rohit Sindhwani	ruchi.agarwal@mdi.ac.in, rohit.sindhwani@mdi.ac.in	November 27-29, 2026	3	Campus	45000
68	Project Management	Sangeeta S. Bhardwaj, Sneha Dhyani Bhatt	ssbharadwaj@mdi.ac.in, sneha.bhatt@mdi.ac.in	November 30-December 04, 2026	5	Campus	70000
69	Navigating Governance Challenges	Arun Kumar Tripathy	arun.tripathy@mdi.ac.in	December 02-04, 2026	3	Campus	45000
70	Building future ready leaders: Coaching, Mentoring and strategic leadership	Sumita Rai	sumitar@mdi.ac.in	December 03-04, 2026	2	Campus	64000
71	Mastering Modern Banking Analytics using Data Science Approach	Anima Pramanik	anima.pramanik@mdi.ac.in	December 04-06, 2026	3	Campus	45000
72	Leading with Emotional Intelligence for Stress Management	Ajay Kumar Jain, Niva Bhandari	akjain@mdi.ac.in, niva.bhandari@mdi.ac.in	December 07-09, 2026	3	Campus	45000
73	Finance for Non-Finance Executives	Sandeep Goel	sandeep@mdi.ac.in	December 07-11, 2026	5	Campus	70000
74	Negotiating and Managing Commercial Contracts	Parul Gupta	parul.gupta@mdi.ac.in	December 09-11, 2026	3	Campus	45000
75	Managing Competence at Work	Nidhi S. Bisht, Priyanka Vallabh	nidhi.bisht@mdi.ac.in, priyanka.vallabh@mdi.ac.in	December 09-11, 2026	3	Campus	45000
76	Sourcing & Supply Chain Management	Manoj K. Srivastava	mks@mdi.ac.in	December 14-16, 2026	3	Campus	46000
77	Empowering Women Leaders for Strategic Roles	Jyotsna Bhatnagar, Neera Jain	jyotsnab@mdi.ac.in, njain@mdi.ac.in	December 14-16, 2026	3	Campus	45000
78	Critical Thinking and Decision Analysis	Amit Kumar Gupta, Vidhu Gaur	amitkgupta@mdi.ac.in, vidhu.gaur@mdi.ac.in	December 16-18, 2026	3	Campus	45000
79	Leading People Through Agentic AI Transformation: A No-Code Change Management Playbook	Priyanka Vallabh	priyanka.vallabh@mdi.ac.in	January 06-07 2027	2	Campus	50000
80	Digital Twins and Simulation Techniques	Rohit Sindhwani	rohit.sindhwani@mdi.ac.in	January 08-10, 2027	3	Campus	45000
81	Developing Leadership Competencies	Sumita Rai	sumitar@mdi.ac.in	January 11-13, 2027	3	Campus	45000
82	Governance and Management of Natural Resources	Vishal Narain	vishalnarain@mdi.ac.in	January 13-14, 2027	2	Campus	30000
83	Developing Women Leaders: A Communication Perspective	Neera Jain	njain@mdi.ac.in	January 18-20, 2027	3	Campus	45000
84	Customer Centric Marketing: Customer Satisfaction, Loyalty & Relationship	Kirti Sharma	kirti.sharma@mdi.ac.in	January 18-20, 2027	3	Campus	45000
85	Operational and Organizational Excellence	Manoj K. Srivastava	mks@mdi.ac.in	January 18-20, 2027	3	Campus	46000
86	Effective Communication for Engaging Teams for Improved Productivity	Nidhi S. Bisht, Vidhu Gaur	nidhi.bisht@mdi.ac.in, vidhu.gaur@mdi.ac.in	January 20-22, 2027	3	Campus	45000
87	Disruptive Strategy for High Performance for Leaders	Rajesh K. Pillania, Ankur Roy	rajeshpillania@mdi.ac.in, ankur.roy@mdi.ac.in	January 20-21, 2027	2	Campus	100000

MANAGEMENT DEVELOPMENT PROGRAMMES 2026-27

S. No.	MDP Title	Faculty (Prof./Dr.)	Email id	Dates	No. of Days	Venue	Fees (Rs.)
88	Understanding Legal Aspects of the New Labour Codes: Implications for Corporate Compliance and HR Strategy	Parul Gupta	parul.gupta@mdi.ac.in	January 20-22, 2027	3	Campus	45000
89	Digital Marketing in the AI era	Mohita Maggon	mohita.maggon@mdi.ac.in	January 21-23, 2027	3	Campus	45000
90	Managing Difficult Negotiations	Neera Jain, Anil A. Pathak	njain@mdi.ac.in, apathak@mdi.ac.in	January 27-29, 2027	3	Campus	45000
91	Nurturing High-Potential Talent: The Power of Experiential Learning for Well-Being	Jyotsna Bhatnagar, Mantasha Firoz	jyotsnab@mdi.ac.in, mantasha.firoz@mdi.ac.in	February 01-03, 2027	3	Campus	55000
92	Infrastructure Project Finance	Manoj Anand	manand@mdi.ac.in	February 01-05, 2027	5	Campus	70000
93	Location 'Analytics and AI' for Managers and Businesses	Nakul Gupta	nakul.gupta@mdi.ac.in	February 02-04, 2027	3	Campus	45000
94	AI in Healthcare	Vanita Singh, Rohit Sindhwani	vanita.singh@mdi.ac.in, rohit.sindhwani@mdi.ac.in	February 05-07, 2027	3	Campus	45000
95	Marketing Strategies for Non-Marketing professionals	Kirti Sharma	kirti.sharma@mdi.ac.in	February 08-10, 2027	3	Campus	45000
96	Applied Analytics for Financial and Operational Decision Making	Sneha Dhyani Bhatt, Divya Aggarwal	sneha.bhatt@mdi.ac.in, divya.aggarwal@mdi.ac.in	February 08-10, 2027	3	Campus	45000
97	Young Leadership Program for Managers	Nidhi S. Bisht, Priyanka Vallabh	nidhi.bisht@mdi.ac.in, priyanka.vallabh@mdi.ac.in	February 10-12, 2027	3	Campus	45000
98	Happiness Strategy for High Performance for Leaders	Rajesh K. Pillania	rajeshpillania@mdi.ac.in	February 15-16, 2027	2	Campus	75000
99	Effective Communication for Managers and Leaders	Neera Jain	njain@mdi.ac.in	February 15-17, 2027	3	Campus	45000
100	AI-Augmented Analytics: From Data to Decisions in the GenAI Era	Prashant Kumar, Kamal Sanguri	prashant.kumar@mdi.ac.in, kamal.sanguri@mdi.ac.in	February 15-17, 2027	3	Campus	45000
101	Business Innovation in the Age of Technological Disruption	Arvind Sahay, Rajendra Srivastava	arvind.sahay@mdi.ac.in	February 15-17, 2027	3	Campus	126000
102	Compliance for Artificial Intelligence in Business - Legal and Ethical Perspective	Parul Gupta	parul.gupta@mdi.ac.in	February 17-19, 2027	3	Campus	45000
103	Managerial Effectiveness	Sumita Rai	sumitar@mdi.ac.in	February 17-19, 2027	3	Campus	45000
104	Marketing Analytics and AI	Mohita Maggon	mohita.maggon@mdi.ac.in	February 18-20, 2027	3	Campus	45000
105	How to Start a Startup	Saikat Banerjee	saikat.banerjee@mdi.ac.in	February 20-22, 2027	3	Campus	45000
106	Digital Sustainability: Harnessing Technology for Sustainable Futures	Sangeeta S. Bhardwaj, Divya Sharma	ssbhardwaj@mdi.ac.in, divya.sharma@mdi.ac.in	March 01-03, 2027	3	Campus	66000
107	The Rajarshi Executive Developing Strategic Leadership Orientation Through Indic Thought	Ajay K Jain	akjain@mdi.ac.in,	March 01-02, 2027	2	Campus	30000
108	AI Driven Financial Risk Analytics	Pratap Chandra Biswal	pcbiswal@mdi.ac.in	March 01-03, 2027	3	Campus	45000
109	Coaching and Mentoring: Building the Next Generation of Leadership	Jyotsna Bhatnagar, Vidhu Gaur	jyotsnab@mdi.ac.in, vidhu.gaur@mdi.ac.in	March 02-04, 2027	3	Campus	45000
110	Leadership Communication through Story Telling and Theatre Techniques	Neera Jain, Ritu Srivastava	njain@mdi.ac.in, ritu.srivastava@mdi.ac.in	March 08-10, 2027	3	Campus	45000
111	Developing People at Workplace: Catalyst for Change	Nidhi S. Bisht, Priyanka Vallabh	nidhi.bisht@mdi.ac.in, priyanka.vallabh@mdi.ac.in	March 10-12, 2027	3	Campus	45000
112	The AI Enabled CXO: Applying Behavioural Science & AI for resetting the Mindset	Neera Jain, Anil A. Pathak	njain@mdi.ac.in, apathak@mdi.ac.in	June 03-05, 2026	3	Campus	45000

ABOUT MDI GURGAON



Established in 1972 as an institute for training, consulting and research activities, Management Development Institute (MDI) Gurgaon, is consistently ranked among the top B-schools of India by reputed agencies and publications.

The Institute has earned accreditation from AACSB International, the world's largest business education alliance. Considered the gold standard for B-schools around the world, the AACSB accreditation will ensure continuous improvement and provide focus for MDI Gurgaon to deliver on its mission, innovate, and drive impact. The Institute already has the distinction of being the first internationally accredited Indian B-school having received accreditation from the Association of MBAs (AMBA), London, in 2005. The following year, the South Asian Quality Assurance Systems (SAQS) too gave accreditation to MDI Gurgaon.

Research is an important constituent of the Institute's vision and mission. Consequently, MDI Gurgaon's academic community is research active and carries out research work of a high international standard that contributes to the national goals of innovation, socio-economic development and environmental sustainability.

The Institute's calendar of activities includes deep-diving guest lectures and panel discussions centred on varied themes. The MDI Gurgaon's Wisdom Café Research Seminar Series presents research insights to stimulate reflection and debate. Distinguished academics from outside are invited by different areas of the Institute for this series. The Practitioner Conversation Series is aimed at presenting and disseminating insights from practice and experience by professionals from different fields. Multiple speakers are invited for each event which has a moderator from MDI Gurgaon. The i-Choupal series seeks to present research work in progress and innovative ideas to spur discussion and reflection. Participants get to hear updates and state-of-the-art new leads in research, and innovations in methods and concepts and contribute to extending the frontiers of knowledge.

To promote multi-disciplinary academic as well as practice- oriented research, MDI Gurgaon set up three Centres of Excellence (CoEs) in 2021:

- ◆ The CoE for Ethics, Responsible Organisations & ESG Initiatives (CERO) aims to serve as a platform for education, research and engagement on the challenges of ethics & social and environmental responsibility that confront current & future business leaders and policy makers.
- ◆ The CoE for Indian Thought and Management (CITM) was launched to coordinate with scholars across the globe for efficiently developing an Indian management- knowledge-base.
- ◆ The CoE on Digital Economy, Cryptocurrencies & Cyber Security (DECCS) was created to undertake research and joint projects to cater to the complex issues of digital economy & cybersecurity to facilitate government & regulatory bodies in optimising the digital transformation.

It will act as a think tank on issues related to digital economy, cybersecurity and cryptocurrencies, bringing in an India specific context and discussion.

Apart from the CoEs, the MDI Gurgaon has also launched a Teaching Learning Centre. The Centre will facilitate teaching excellence, encourage innovative approaches to design and delivery of courses and programmes, and help support the writing and publication of cases.

It aims to bring an innovative approach to curriculum design in the context of experiential learning, short-term management development programmes, as well as online, off-line, blended, and hybrid models of teaching and learning.

Training and development of managers is one of the major activities of MDI Gurgaon. Over 100,000 managers have been trained in the nearly 50 years of the Institute's existence. The Institute prides itself for the personalised training modules that it offers to organisations of different kinds at different levels.

An institute is known by the achievements of its alumni and the difference they make to the world around them. MDI Gurgaon has a very strong legacy, being one of the early management institutions in the country. The alumni network across all the programmes offered is one of the largest. With more than 700 members joining the group annually, the alumni network is growing stronger year by year.

As of now, there are nearly 9,000 MDI Gurgaon alumni working across 45 countries.

MDI Gurgaon nurtures a vision to be a truly global business school. As economic networks gain eminence over geographic boundaries, the Institute realised the emerging role of international markets and the need for B-schools to groom managers with an international perspective. The process of building linkages began more than a decade ago and today MDI Gurgaon has partnerships in almost every continent of the globe. The international partnerships encompass a gamut of interests such as joint research, executive education, and development of academic material, collaborative work on projects of international scope, faculty exchange and student exchange. Today, MDI Gurgaon has partnerships with over 80 B-schools across the world.

NOTE:

1. ♦ PROGRAMME BROCHURE:

The detailed brochure for each individual programme will be available approximately three months prior to the commencement of the respective programme.

♦ CONFIRMATION OF NOMINATIONS:

Concerned organizations are required to confirm their acceptance of nominations before deputing participants to the programme venue.

♦ GST:

GST, as applicable, will be charged extra over and above the programme fee.

♦ GROUP DISCOUNT:

- ♦ A 10% discount will be offered for 3 to 5 nominations from the same organization for a single programme.
 - ♦ A 20% discount will be applicable for more than 5 nominations from the same organization for a single programme.
 - ♦ The overall discount shall not exceed 20%.
- (This discount structure is also applicable to nominations from Nepal.)

♦ RESIDENTIAL PROGRAMME DETAILS:

The programme is residential in nature. Accommodation will be provided in our Executive Hostel (AC rooms) on a single-occupancy basis.

Participants will be entitled to:

- ♦ Three meals per day (including bed tea, breakfast, mid-session tea/coffee with light snacks, lunch & dinner)
- ♦ Programme kit
- ♦ Access to the library
- ♦ Internet/Wi-Fi facilities
- ♦ Recreational facilities
- ♦ For double-sharing room accommodation, Rs. 1,000 per day per participant will be deducted from the programme fees.
- ♦ For non-residential participation, Rs. 1,500 per day per participant will be deducted from the programme fees.

Accommodation will be available from noon of the day preceding the programme start date until noon of the day following the programme conclusion, enabling participants to plan their travel accordingly.

♦ CERTIFICATE:

A Certificate of Participation will be awarded to participants upon successful completion of the training programme.





Management
Development
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